

Results for the three month period ended 30 September 2022

**Voyage Care BondCo PLC** 

£250,000,000 5 %% Senior Secured Notes due 2027



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There may be various statements contained within this document that constitute "forward-looking statements". Words like "believe," "anticipate," "should," "intend," "plan, "will," "expects," "estimates," "projects," "positioned," "think," "strategy," and similar expressions identify these forward-looking statements, which involve known and unknown risks, uncertainties and other factors that may cause our actual results, performance or achievements or industry results to be materially different from those contemplated, projected, forecasted, estimated or budgeted, whether expressed or implied, by these forward-looking statements. These forward-looking statements involve many risks and uncertainties that could cause actual results to differ materially from those expressed or implied by such statements, including, without limitation, regulatory matters affecting our businesses and changes in law. These forward-looking statements speak only as of the date of this report, and we assume no obligation to update our forward-looking statements to reflect actual results, changes in assumptions or changes in factors affecting these statements.

Voyage Care BondCo PLC is a public limited company incorporated under the laws of England and Wales and is a direct wholly owned subsidiary of Voyage BidCo Limited (the "Company") and an indirect wholly owned subsidiary of VC Healthcare Topco Limited. In this Quarterly Report, "Issuer" refers only to Voyage Care BondCo PLC. In this Quarterly Report, "we", "us", "our" and the "Group" refer to the Company and its consolidated subsidiaries, unless the context otherwise requires. Our registered office is located at Wall Island, Birmingham Road, Lichfield, Staffordshire, WS14 OQP and our website is www.voyagecare.com. The information contained on our website is not part of this Quarterly Report.



### **Executive Summary**

#### **Financial highlights**

The table below summarises financial information for the six months ended 30 September 2022:

£ million	Q2 2022	Q2 2023
Revenue	73.0	78.7
Underlying adjusted EBITDA	12.9	10.7
Operating profit	7.6	6.0
Profit/(Loss) for the period	2.3	0.6
Adjusted free cash flow	8.8	6.3

#### **Commentary on results**

Performance during Q2 2023 vs. Q2 2022

- CQC quality scores remained very high with 93.6% of services achieving a Good or Outstanding rating.
- Revenue increased by 7.9% to £78.7 million due to Registered Division growth and fee increases.
- Underlying adjusted EBITDA decreased by 17.4% to £10.7 million mainly due to 1<sup>st</sup> April NLW increases of c.6.6% with fee increases to cover this cost coming in throughout the financial year.
- Registered closing occupancy was 93.5% compared to 93.5% in Q2 2022.
- Community based care average direct weekly care hours decreased by 2,000 hours compared to Q2 2022, with an average of 102,400 hours.

#### Recent developments and outlook

- Current UK operating environment and economic situation poses challenges to the specialist care sector.
- Very tight UK employment market means that recruitment and retention continues to be a key area of focus. Agency usage has increased and staff availability is adversely impacting growth.
- Energy and other cost inflation is having a significant adverse impact and we are seeking opportunities to mitigate.
- Fee discussions for FYE 2023 continue, however ability of local authority and NHS customers to fund required increases remains uncertain.
- On September 5<sup>th</sup> we acquired sixteen services from The Disabilities Trust for consideration of £4.25m at a multiple of 6.5x EBITDA.
- Growth opportunities and market consolidation opportunities available.
- RSM UK Audit LLP have been appointed as our auditors from FY23.



### **Company Overview**

Voyage Care is the UK's leading specialist provider delivering community based support and care in residential care homes. We support adults and children with learning disabilities, autism, brain injuries and other complex needs to lead more independent and fulfilled lives. Most of the people we support require life-long care and have high acuity needs, assessed as either 'critical' or 'substantial' by local authorities and the NHS.

#### **Our services**

Our commitment to quality is demonstrated by our sector-leading quality ratings: we have more good and outstanding rated services than any other provider in the specialist care sector. The specialist care sector is both highly regulated and fragmented. Voyage Care is one of the few larger providers operating exclusively in this sector with proven expertise in supporting people with complex high acuity needs across a range of specialisms.

Voyage Care's person-centred pathway of support includes both residential care and community based support, and our business divisions complement these regulatory and delivery models.

#### Types of support

We work with the people we support, their support network and commissioner to identify and source the setting that best suits the individual's needs. The people we support can rely on us for safe, flexible and personalised support wherever it is needed.

Residential care is provided in a CQC, CI or CIW registered care home and may include nursing or respite care. Community based support is provided in a person's own home, which may be in one of our supported living locations, and is managed through one of our regional Domiciliary Care Agencies (DCAs) which are registered with the CQC, CI or CIW. We also provide support for people to access their local community or in day services.

#### Our specialisms

The people we support are at the centre of everything we do. Everybody's needs are different, so our support is tailored to each individual and underpinned our robust quality governance framework. To ensure we continue to deliver a high standard of specialist care and support that meets people's complex needs, we have successfully developed and deployed specialisms including autism, brain injury rehabilitation, Prader-Willi syndrome, specialist behavioural support, transitional support, mental health and complex nurse-led care at home for both adults and children.



#### Presentation of financial and other information

#### **Financial data**

This Quarterly Report includes the consolidated financial information (unaudited) of Voyage BidCo Limited for the three and six month period ended 30 September 2022 ("Q2 2023" and "YTD 2023") and 30 September 2021 ("Q2 2022" and "YTD 2022").

The consolidated financial statements consolidate those of the Company and its subsidiaries. The consolidated financial statements have been prepared in accordance with International Financial Reporting Standards as adopted by the EU (IFRSs), and the Company financial statements have been prepared in accordance with Financial Reporting Standard 101 (FRS101) 'Reduced Disclosure Framework' and the Companies Act 2006.

#### Other financial measures

In this Quarterly Report, we may present certain non-IFRS measures, including underlying adjusted EBITDA, adjusted EBITDA, underlying adjusted EBITDA margin, cash conversion, adjusted free cash flow, development capex, maintenance capex, IT capex (each, a 'Non-IFRS Metric'), which are not required by, or presented in accordance with IFRS. The terms above are defined within the Glossary of Definitions.

The Non-IFRS Metrics in this Quarterly Report are used by different companies for differing purposes and are often calculated in ways that reflect the particular circumstances of those companies. Caution should be exercised in comparing the Non-IFRS Metrics reported by us to such metrics or other similar metrics as reported by other companies. None of our Non-IFRS Metrics is a measurement of performance under IFRS and those measures should not be considered as an alternative to net income or operating profit determined in accordance with IFRS. The Non-IFRS Metrics do not necessarily indicate whether cash flow will be sufficient or available to meet our cash requirement and may not be indicative of our historical operating results, nor are such measures meant to be predictive of our future results. Our Non-IFRS Metrics have limitations as analytical tools, and should not be considered in isolation.

#### **Adjustments**

Certain numerical information and other amounts and percentages presented in this report have been subject to rounding adjustments. Accordingly, in certain instances, the sum of the numbers in a column or a row in tables may not conform exactly to the total figure given for that column or row or the sum of certain numbers presented as a percentage may not conform exactly to the total percentage given.

The abbreviation 'nm' is used in this report in certain instances when a percentage variance produces an erroneous or non-meaningful result.



# Management's discussion and analysis of financial condition and results

# **Key performance indicators**

	Q2 2022	Q2 2023	Change	YTD 2022	YTD 2023	Change
Registered care division						
Closing registered capacity (number)	2,037	2,061	24	2,037	2,061	24
Closing occupancy (number)	1,904	1,928	24	1,904	1,928	24
Closing occupancy rate %	93.5%	93.5%	0.1%	93.5%	93.5%	0.1%
Average occupancy (number)	1,891	1,911	20	1,883	1,906	24
Average occupancy rate %	92.8%	92.7%	(0.1%)	92.4%	92.5%	0.1%
Average weekly fees (LTM)	£1,844	£1,976	£132	£1,844	£1,976	£132
Community based care division						
Closing supported people (number)	1,616	1,530	(86)	1,616	1,530	(86)
Closing direct care hours (number)	105,367	103,355	(2,012)	105,367	103,355	(2,012)
Average direct care hours (number)	105,182	102,411	(2,771)	106,076	102,273	(3,802)
Average hourly rate (LTM)	£19.61	£20.06	£0.45	£19.61	£20.06	£0.45

# Consolidated statement of profit & loss

£ million	Q2 2022	Q2 2023	% Change	YTD 2022	YTD 2023	% Change
Revenue	73.0	78.7	7.9%	144.8	155.3	7.2%
Unit level staff costs	(45.8)	(50.2)	(9.5%)	(93.6)	(99.7)	(6.6%)
Unit level agency costs	(2.1)	(4.6)	nm	(3.4)	(8.4)	nm
Unit level direct overheads	(6.1)	(7.7)	(27.7%)	(12.3)	(15.4)	(25.2%)
Central overheads	(6.0)	(5.6)	7.6%	(11.9)	(11.7)	1.6%
Underlying adjusted EBITDA	12.9	10.7	(17.4%)	23.6	20.0	(15.2%)
Non-underlying items	(1.0)	(0.2)	84.4%	(1.0)	(0.4)	63.9%
Adjusted EBITDA	11.9	10.5	(11.6%)	22.6	19.6	(13.1%)
Depreciation & impairment	(3.6)	(4.1)	(13.7%)	(7.1)	(8.0)	(11.8%)
Profit on disposal of non-current assets	0.0	0.1	nm	0.1	0.9	nm
Amortisation of intangible assets	(0.6)	(0.5)	20.6%	(1.3)	(1.1)	16.3%
Operating profit	7.6	6.0	(21.9%)	14.3	11.4	(19.9%)
Finance income	0.0	0.0	nm	0.0	0.1	(96.9%)
Finance expense	(4.8)	(4.3)	9.3%	(9.6)	(8.7)	9.6%
Profit before taxation	2.9	1.7	(42.0%)	4.7	2.8	(39.9%)
Taxation	(0.6)	0.5	nm	(4.4)	(0.4)	90.8%
Profit for the period	2.3	2.2	(3.5%)	0.3	2.4	nm
Other financial metrics						
Underlying adjusted unit EBITDA	18.9	16.2	(14.3%)	35.5	31.8	(10.7%)
Underlying adjusted unit EBITDA margin %	25.9%	20.6%	(5.3%)	24.5%	20.5%	(4.0%)
Underlying adjusted EBITDA margin %	17.7%	13.6%	(4.1%)	16.3%	12.9%	(3.4%)



#### Revenue

Revenue represents total fees receivable from local authorities and NHS customers for services provided to the people we support.

- Q2 2023 revenue increased by £5.7 million, or 7.9% to £78.7 million from £73.0 million for Q2 2022, primarily due to fee increases (£3.9 million or 5.3%) and like-for-like registered growth which was partially offset by the reduction in community hours.
- YTD 2023 revenue increased by £10.5 million, or 7.2% to £155.3 million from £144.8 million for YTD 2022, primarily due to fee increases (£8.7 million or 6.0%) and like-for-like growth which was partially offset by the reduction in community hours.

#### Revenue by division

	Q2	Q2	%	YTD	YTD	%
	2022	2023	Change	2022	2023	Change
Registered care division	46.0	51.6	12.2%	91.1	101.5	11.4%
Community based care division	27.0	27.2	0.7%	53.7	53.8	0.1%
Total revenue	73.0	78.7	7.9%	144.8	155.3	7.2%

- Q2 2023 Registered revenue increased by £5.6 million, or 12.2% due to fee increases and growth in occupancy.
- YTD 2023 Registered revenue increased by £10.4 million, or 11.4% due to fee increases and growth in occupancy.
- Community revenue increased by £0.2 million, or 0.7% to £27.2 million from £27.0 million for Q2 2023 due to a reduction in hours of care provided partially offset by fee increases.
- YTD 2023 Community revenue increased by £0.1 million or 0.1% to £53.8 million from £53.7 million due to a reduction in hours of care provided partially offset by fee increases.

#### Unit level staff costs and agency costs

Staff costs consist of wages, salaries and employee benefits, employers' national insurance, pension costs and other costs such as statutory sick pay.

- Total unit level staff and agency costs for Q2 2023 increased by £6.9 million, or 14.4% to £54.8 million (which represented 69.5% of revenue) from £48.0 million (which represented 65.7% of revenue) for Q2 2022, primarily due to National Living Wage and National Minimum Wage increases. The reliance on agency increased due to the continued impact of staff needing to isolate and ongoing tightening of local employment markets. This resulted in agency usage increasing to 5.8% of care hours in Q2 2023 from 3.2% of care hours in Q2 2022.
  - Staff costs for Q2 2023 increased by £4.4 million, or 9.5% to £50.2 million from £45.8 million for Q2 2022.
  - Agency costs for Q2 2023 increased by £2.5 million to £4.6 million from £2.1 million for Q2 2022 to cover staffing pressures resulting from challenging employment markets.
- Total unit level staff and agency costs for YTD 2023 increased by £11.1 million, or 11.4% to £108.1 million (which represented 69.6% of revenue) from £97.0 million (which represented 67.0% of revenue) for YTD 2022, primarily due to National Living Wage and National Minimum Wage increases. The reliance on agency increased due to the continued impact of staff needing to isolate and ongoing tightening of local employment markets.



- Staff costs for YTD 2023 increased by £6.1 million, or 6.6% to £99.7 million from £93.6 million for YTD 2022. c. £7.9 million of National Living Wage increases were partially offset by a shift towards agency usage to provide care.
- Agency costs for YTD 2023 increased by £5.0 million to £8.4 million from £3.4 million for YTD 2022 to cover staffing pressures resulting from challenging employment markets.

#### Unit Level Direct Overheads

Unit level direct overheads include direct costs incurred in operating services on a day-to-day basis, including home provisions (e.g. food, etc.), day care activities, registration fees and therapists particularly for those people we support with acquired brain injuries, lease rentals and other external charges which consist of indirect costs incurred in running and maintaining services, Local Authority rates, council tax, repairs, utilities, training and professional fees

- Q2 2023 unit level direct overheads increased by £1.6 million, or 27.7% to £7.7 million from £6.1 million for Q2 2022. This was expected and is primarily due to inflationary cost increases for which we are seeking reimbursement through fee increase requests.
- YTD 2023 unit level direct overheads increased by £3.1 million, or 25.2% to £15.4 million from £12.3 million for YTD 2022. This was expected and is primarily due to inflationary cost increases for which we are seeking reimbursement through fee increase requests.

#### Central Overheads

Central overheads comprise expenditure in relation to the Group's head office function which supports the running of the business and therefore indirectly support the delivery of care and support.

- Q2 2023 central overheads decreased by £0.4 million, or 7.6% to £5.6 million (7.1% of revenue) from £6.0 million (8.3% of revenue) for Q2 2022, this is primarily due to planned inflationary pay awards being offset by an increase in vacancies due to the tightening employment markets.
- YTD 2023 central overheads decreased by £0.2 million, or 1.6% to £11.7 million (7.6% of revenue) from £11.9 million (8.2% of revenue) for YTD 2022, this is primarily due to planned inflationary pay awards being offset by an increase in vacancies due to the tightening employment markets.

#### Underlying adjusted EBITDA

Underlying adjusted EBITDA is not a recognised performance measure under IFRS and may not be directly comparable with similar measures used by other companies.

- Q2 2023 underlying adjusted EBITDA decreased by £2.2 million, or 17.4% to £10.7 million from £12.9 million for Q2 2022.
- YTD 2023 underlying adjusted EBITDA decreased by £3.6 million, or 15.2% to £20.0 million from £23.6 million for YTD 2022.



#### Underlying adjusted EBITDA by division

	Q2	Q2	%	YTD	YTD	%
	2022	2023	Change	2022	2023	Change
Registered care division	9.7	8.7	(9.5%)	17.8	16.3	(8.4%)
Community based care division	3.2	1.9	(41.0%)	5.8	3.7	(36.0%)
Total underlying adjusted EBITDA	12.9	10.7	(17.4%)	23.6	20.0	(15.2%)

- Registered underlying adjusted EBITDA reduced in the quarter due to the 6.6% increase in the National Living Wage on 1<sup>st</sup> April 2022, increased agency usage and other inflationary cost increases, partially offset by an increase in occupancy and fee inflation.
- Community underlying adjusted EBITDA reduced in the quarter primarily due to the 6.6% National Living Wage increase on 1<sup>st</sup> April 2022, increased agency usage, other inflationary costs increases and a reduction in hours, partially offset by fee inflation.

#### Non-underlying items

Non-underlying items include certain one-off cash and non-cash charges which are non-recurring.

- Q2 2023 non-underlying items were £0.2 million (Q2 2022: £1.0 million). Q2 2023 non-underlying items related to group restructuring and project costs.
- YTD 2023 non-underlying items were £0.4 million (YTD 2022: £1.0 million). YTD 2023 non-underlying items related to group restructuring and project costs.

#### Adjusted EBITDA

Adjusted EBITDA is not a recognised performance measure under IFRS and may not be directly comparable with similar measures used by other companies.

- Q2 2023 adjusted EBITDA after non-underlying items decreased by £1.4 million, or 11.6% to £10.5 million from £11.9 million for Q2 2022.
- YTD 2023 adjusted EBITDA after non-underlying items decreased by £3.0 million, or 15.2% to £19.6 million from £22.6 million for YTD 2022.

#### Depreciation and Impairment of property, plant and equipment

Depreciation and impairment of property, plant and equipment comprises the write off of the cost of property, plant and equipment to their residual value over their estimated useful life. Non-current assets once classified as held for sale are not depreciated or amortised, and are stated at the lower of previous carrying value and fair value.

- Q2 2023 depreciation and impairment of property plant and equipment increased by £0.5 million, or 13.7% to £4.1 million from £3.6 million for Q2 2022.
- YTD 2023 depreciation and impairment of property plant and equipment increased by £0.9 million, or 11.8% to £8.0 million from £7.1 million for YTD 2022.

#### Profit on disposal of non-current assets

Profit on disposal of non-current assets represents the difference between the net disposal proceeds received and the net book value of non-current assets at the time of disposal.

• For Q2 2023 the profit on the disposal of non-current assets was £0.1 million (Q2 2022: £nil).



For YTD 2023 the profit on the disposal of non-current assets was £0.9 million (YTD 2022: £0.1 million).

#### Amortisation of intangible assets

Intangible assets with finite useful lives that are acquired separately or in a business combination, or internally developed computer software, are carried at cost less accumulated amortisation and accumulated impairment losses. Amortisation is recognised on a straight-line basis over their estimated useful lives. The carrying amounts of intangible assets are reviewed annually to determine whether the assets have suffered an impairment loss.

- Q2 2023 amortisation of intangible assets decreased by £0.1 million to £0.5 million from £0.6 million for Q2 2022.
- YTD 2023 amortisation of intangible assets decreased by £0.2 million to £1.1 million from £1.3 million for YTD 2022.

#### Operating profit

Operating profit consists of earnings before interest and taxation.

- Q2 2023 operating profit decreased by £1.6 million or 21.9% to £6.0 million from £7.6 million in Q2 2022.
- YTD 2023 operating profit decreased by £3.1 million or 21.0% to £11.3 million from £14.4 million in YTD 2022.

#### Finance income

Finance income consists of interest received on current account and deposit account balances.

- Q2 2023 interest receivable and other income stayed the same compared to Q2 2022 at £nil.
- YTD 2023 interest receivable and other income increased to £0.1 million compared to YTD 2022 at £nil.

#### Finance expenses

Finance expenses primarily consist of interest payable and fees relating to the Senior Secured Notes and Second Lien Notes (the 'Senior Facilities'), as well as other finance costs including the interest on the RCF.

- Q2 2023 interest payable and similar charges on bank loans decreased by £0.5 million to £4.3 million from £4.8 million for Q2 2022.
- YTD 2023 interest payable and similar charges on bank loans decreased by £0.9 million to £8.7 million from £9.6 million for YTD 2022.

#### Profit/(Loss) before taxation

Profit before taxation represents the result of the statement of profit and loss before provision for taxation.

- Q2 2023 profit before taxation decreased by £1.2 million to £1.7 million from £2.9 million for Q2 2022.
- YTD 2023 profit before taxation decreased by £2.1 million to £2.7 million from £4.8 million for YTD 2022.

#### Taxation

Taxation is based on the profit or loss for the year and takes into account deferred taxation movements.

- For Q2 2023 a taxation charge of £1.1 million was recognised, an increase of £0.5 million from Q2 2022 which was a charge of £0.6 million.
- For YTD 2023 a taxation charge of £2.0 million was recognised, a reduction of £2.4 million from YTD 2022 which was a charge of £4.4 million.



#### Profit for the period

Profit for the period represents the result of the statement of profit and loss after provision for taxation.

- Q2 2023 profit for the period decreased by £1.7 million to £0.6 million from a £2.3 million profit for Q2 2022 the decrease is primarily due to a decrease in operating profit and increase in taxation charges compared to prior year, partially offset by a decrease in non-underlying items.
- YTD 2023 profit for the period increased by £0.3 million to £0.7 million from a £0.4 million profit for YTD 2022 the increase is primarily due to a reduction in taxation charges compared to prior year, partially offset by a reduction in profit before taxation.



#### Consolidated statement of cash flow

£ million	Q2 2022	Q2 2023	% Change	YTD 2022	YTD 2023	% Change
Underlying adjusted EBITDA	12.9	10.7	(17.1%)	23.6	20.0	(15.3%)
Maintenance capex	(3.5)	(3.6)	2.9%	(6.5)	(7.3)	12.3%
IT capex	(0.6)	(0.8)	33.3%	(1.2)	(1.3)	8.3%
Adjusted free cash flow	8.8	6.3	(28.4%)	15.9	11.4	(28.3%)
Cash conversion %	68.1%	58.8%	(9.3%)	67.4%	56.9%	(10.6%)
Non-underlying items (1)	(1.0)	(0.2)	(80.0%)	(1.0)	(0.4)	(60.0%)
Working Capital	(0.4)	0.6	nm	0.7	(6.3)	nm
Interest	(0.1)	(7.8)	nm	(8.4)	(8.0)	4.8%
Taxation	(0.9)	0.3	nm	(1.2)	0.3	nm
FCF before dev. capex, acquisitions and financing	6.4	(0.7)	nm	6.0	(2.9)	nm
Development capex (2)	(0.5)	(1.5)	nm	(8.0)	(2.2)	nm
Acquisition (3)	(3.6)	(4.2)	16.7%	(3.6)	(4.2)	(16.7%)
Proceeds from sale	0.1	0.1	0.0%	0.1	1.8	nm
FCF before financing	2.4	(6.4)	nm	1.8	(7.5)	nm
Property and vehicle lease payments (IFRS16)	(1.1)	(1.4)	27.3%	(2.2)	(2.3)	(4.5%)
Net cash flow used in financing activities	0.0	5.0	nm	0.0	4.0	nm
Movement in cash for the period	1.3	(2.7)	nm	(0.4)	(5.8)	nm
Opening cash and cash equivalents	39.0	21.0	(46.2%)	40.7	24.1	40.8%
Closing cash and cash equivalents	40.3	18.3	(54.6%)	40.3	18.3	(54.6%)
Undrawn RCF as at 30 April 2022	45.0	45.0	0.0%	45.0	45.0	(0.0%)
Total liquidity	85.3	63.3	(25.8%)	85.3	63.3	(25.8%)

<sup>(1)</sup> Excludes cash flows in relation to acquisition integration costs

### Maintenance Capex

- Q2 2023 maintenance capex increased by £0.1 million to £3.6 million from £3.5 million for Q2 2022.
- YTD 2023 maintenance capex increased by £0.8 million to £7.3 million from £6.5 million for YTD 2022. The increase is primarily due to increased activity in Q1 2023 and inflationary price increases.

#### IT Capex

- Q2 2023 IT capex increased by £0.2 million to £0.8 million from £0.6 million for Q2 2022.
- YTD 2023 IT capex increased by £0.1 million to £1.3 million from £1.2 million for YTD 2022.

#### Adjusted free cash flow

- Q2 2023 adjusted free cash flow reduced by £2.5 million, or 28.4% to £6.3 million from £8.8 million for Q2 2022.
- YTD 2023 adjusted free cash flow reduced by £4.5 million, or 28.3% to £11.4 million from £15.9 million for YTD 2022.

<sup>(2)</sup> Net of disposal proceeds and includes development capital expenditure and capital expenditure with respect to supporting our head office function. Excludes cash flows in relation to acquisition capital expenditure

<sup>(3)</sup> Includes net overdraft acquired with subsidiaries where applicable



#### Non-underlying items

- Q2 2023 non-underlying items reduced by £0.8 million to £0.2 million from £1.0 million when compared with Q2 2022.
- YTD 2023 non-underlying items reduced by £0.6 million to £0.4 million from £1.0 million when compared with YTD 2022.

#### Working capital

- Q2 2023 working capital movement was an inflow of £0.6 million which compares to an outflow of £0.4 million for Q2 2022. Q2 2023 working capital increased by £1.0 million which is part of the short term timing differences unwinding.
- YTD 2023 working capital movement was an outflow of £6.3 million which compares to an inflow of £0.7 million for YTD 2022. YTD 2023 working capital reduced by £7.0 million due to a number of short term timing differences which are mainly expected to unwind in FY 2023. This is primarily due to the prolonged fee negotiation process compared to FY22.

#### Interest

- Q2 2023 interest payable increased by £7.7 million to £7.8 million from £0.1 million when compared to Q2 2022. This is due to a timing difference on interest payments in relation to the new Senior Secured Notes.
- YTD 2023 interest payable decreased by £0.4 million to £8.0 million from £8.4 million when compared to YTD 2022. This is due to a reduction due in interest payments in relation to the new Loan Notes.

#### **Taxation**

- For Q2 2023 we had receipts of £0.3 million in relation to corporation tax payments made on account (Q2 2022: £0.9 million payment).
- For YTD 2023 had receipts £0.3 million in relation to corporation tax payments made on account (YTD 2022: £1.2 million payment).

#### Free Cash Flow before Development Capex, Acquisitions and Financing

- Q2 2023 Free Cash Flow before Development Capex, Acquisitions and Financing reduced by £7.1 million to an outflow of £0.7 million from £6.4 million outflow in Q2 2022, primarily due to a reduction in EBITDA and interest payment timing differences.
- YTD 2023 Free Cash Flow before Development Capex, Acquisitions and Financing reduced by £8.9 million to an outflow of £2.9 million from £6.0 million outflow in YTD 2022, primarily due to a reduction in EBITDA and a working capital outflow which is a short term timing difference and expected to unwind.

#### **Development Capex**

Development Capex primarily comprises build costs and other professional expenses in connection with new builds, conversions of existing properties, and the purchase of motor vehicles. Maintenance capital expenditure (which is recorded separately) primarily comprises purchases of new replacement equipment and fixtures. Our future capital (development) expenditure amounts will be discretionary, and we may adjust in any period according to our strategy to continue to selectively expand capacity and evaluate opportunities that enhance our profitability.

- Q2 2023 development capital expenditure increased by £1.0 million to £1.5 million compared to £0.5 million in Q2 2022.
- YTD 2023 development capital expenditure increased by £1.4 million to £2.2 million compared to £0.8 million in YTD 2022.

#### Acquisition

• For Q2 2023 expenditure on Acquisitions increased by £0.6 million to £4.2 million compared to £3.6 million in Q2 2022.



• For YTD 2023 expenditure on Acquisitions increased by £0.6 million to £4.2 million compared to £3.6 million in YTD 2022.

#### Proceeds from sale

- For Q2 2023 there was £0.1 million cash inflow from proceeds from sale of surplus property (Q2 2022: £0.1 million)
- For YTD 2023 there was £1.8 million cash inflow from proceeds from sale of surplus property (YTD 2022: £0.1 million)

#### Property and vehicle lease payments

- During Q2 2023 we made £1.4 million of total lease payments under IFRS16 which is £0.3 million more than Q2 2022.
- During YTD 2023 we made £2.3 million of total lease payments under IFRS16 which is £0.1 million more than YTD 2022.

#### Net cash flow used in financing activities

- Q2 2023 net cash flow used in financing activities was an inflow of £5.0 million compared to £nil for Q2 2022. This was due to a £5.0 million pound draw down on the RCF.
- YTD 2023 net cash flow used in financing activities was an inflow of £4.0 million compared to £nil for YTD 2022.

#### Movement in cash for the period

- Q2 2023 movement in cash for the period was a £2.7 million outflow, compared to £1.3 million inflow for Q2 2022.
- YTD 2023 movement in cash for the period was a £5.8 million outflow, compared to £0.4 million outflow for YTD 2022.



# **Balance Sheet**

				%
£ million	Q2 2022	Q2 2023	Change	Change
Non current assets	422.5	432.6	10.0	2.4%
Current assets				
Trade and other receivables	25.5	39.2	13.7	(53.7%)
Corporation tax receivable	0.3	1.2	0.9	nm
Cash and cash equivalents	40.3	18.3	(22.0)	54.6%
Assets classified as held for sale	0.0	0.0	0.0	nm
Total assets	488.6	491.2	2.6	(0.5%)
Non-current liabilities				
Loans and borrowings	261.2	256.7	4.5	(1.7%)
Tax liabilities	14.9	15.6	(0.6)	4.7%
Employee benefits	0.3	0.2	0.1	(33.3%)
Provisions	1.1	1.0	0.1	(9.1%)
Current liabilities	69.3	70.6	(1.3)	1.9%
Equity	141.7	147.1	(5.4)	3.8%
Total equity and liabilities	488.6	491.2	(2.6)	(0.5%)



### **Debt and leverage**

At 30 September 2022 and 30 September 2021, our cash balances were £15.9 million and £38.5 million, respectively.

#### **Contractual obligations**

The following table summarises our material contractual obligations at 30 September 2022, showing the total principal amount payable and excluding any future interest payments. Following the refinancing completed on 3<sup>rd</sup> February 2022, the Senior Secured Notes and the Second Lien Notes were replaced by the new £250m Senior Secure Notes, which are due 2027 therefore falling due after 2 years.

£ million	0-1 year	1-2 years	2 years or more	Total
Senior Secured Notes (1)	-	-	250.0	250.0
Revolving Credit Facility	5.0	-	-	5.0
Total	5.0	0.0	250.0	255.0

<sup>(1)</sup> Represents the aggregate principal amount of the Senior Secured Notes as at 31 September 2022

#### Pro-forma net debt and leverage

Note that pro-forma net debt and leverage are calculated as defined in the Offering Memorandum for the new £250m 5 7/8% Senior Secure Notes due February 2027.

	As at and for the twelve months ende			
£ million	Sep-21	Sep-22		
Underlying Adjusted EBITDA	47.5	45.1		
Estimated full year impact of recent acquisitions	1.2	0.2		
Pro forma underlying adjusted EBITDA	48.7	45.3		
Pro forma senior secured net debt:				
Senior secured notes	215.0	250.0		
Second lien notes	35.0	0.0		
Revolving credit facility	0.0	0.0		
Gross debt	250.0	250.0		
Pro forma cash	(20.8)	(15.9)		
Pro forma secured net debt	229.2	234.1		
IFRS 16 lease liability	17.5	16.3		
Pro forma net debt including IFRS 16 lease liability	246.8	250.5		
Ratio of pro forma secured net debt to pro forma Underlying Adjusted EBITDA	4.7x	5.2x		
Ratio of pro forma net debt to pro forma Underlying Adjusted EBITDA	5.1x	5.5x		



### **Property Analysis (Open services)**

At 30 September 2022 the number of freehold properties held was 266, which was an increase of 7 compared to September 2021. The net book value of the freehold properties was £321.3 million.

We have increased our provision of Registered division places by 24 since September 2021 mainly due to the acquisition of 6 Freehold services as part of the Disabilities Trust acquisition.

We have increased our provision of Community division supported living places by 41 since 30 September 2021 whilst increasing the number of properties by 6.

In our Registered care division on 30 September 2022, freehold properties made up 88.9% of capacity whereas in Community based care, freehold properties made up 7.3% of capacity. This in line with our strategy to utilise 3rd party capital to invest in property and capacity to drive Community based care growth.

30 September 2022	R	egistered	Community		Daycare		Total	DCA <sup>(4)</sup>
	#	Capacity	#	Capacity	#	#	Capacity	#
Freehold	238	1,831	27	98	1	266	1,929	6
Leasehold/Rental (1)	31	220	3	10	7	41	230	32
3rd Party Owned (2)	3	9	300	1,228	0	303	1,237	3
Totals	272	2,060	330	1,336	8	610	3,396	41
Freehold NBV (£m)		312.6		6.8	2.0		321.3	

30 September 2021	Re	egistered	Community		Daycare		Total	DCA <sup>(4)</sup>
	#	Capacity	#	Capacity	#	#	Capacity	#
Freehold	232	1,812	26	97	1	259	1,909	6
Leasehold/Rental (1)	31	224	3	10	7	41	234	33
3rd Party Owned (2)	0	0	295	1,188	0	295	1,188	4
Totals	263	2,036	324	1,295	8	595	3,331	43

Movement	R	egistered	Community		Daycare	Total		DCA <sup>(4)</sup>
	#	Capacity	#	Capacity	#	#	Capacity	#
Freehold	6	19	1	1		7	20	0
Leasehold/Rental (1)		(4)				0	(4)	(1)
3rd Party Owned (2)	3	9	5	40	0	8	49	(1)
Totals	9	24	6	41	0	15	65	(2)

- (1) Leasehold/Rental includes properties which are on a long term lease and properties on short term rental which have been obtained to support immediate commissioner requirements.
- (2) 3rd Party owned Supported Living properties are leased to a Registered Provider such as a Housing Association and then rented to the people we support. Rent and maintenance are usually covered by Housing Benefit claimed by the people we support.
- (3) Freehold NBV is not separately shown under DCA, as the Freehold 'DCA' offices often operate from Freehold 'Community' Properties. Freehold NBV excludes assets held for sale and leasehold, encumbered and third party properties.
- (4) Total Freehold capacity excludes Freehold DCAs as these offices operate from Freehold 'Community' Properties.



### **Glossary of Definitions**

#### Non IFRS and other financial measures

- "Underlying adjusted EBITDA" means profit / (loss) for the period as adjusted for taxation, finance expense, amortisation of intangible assets, profit / (loss) on disposal of non-current assets, depreciation and impairment of property and the effects of certain items considered to be non-underlying;
- "Adjusted EBITDA" means Underlying adjusted EBITDA prior to adjustments for the effects of non-underlying items;
- "Underlying adjusted EBITDA margin" means Underlying adjusted EBITDA divided by revenue;
- "Cash conversion" means Underlying adjusted EBITDA less Maintenance CAPEX and IT CAPEX, divided by Underlying adjusted EBITDA;
- "Adjusted free cash flow" means Underlying adjusted EBITDA less Maintenance CAPEX and IT CAPEX;
- "Total CAPEX" means the sum of Development CAPEX, Maintenance CAPEX and IT CAPEX;
- "Development CAPEX" means build costs and other professional expenses in connection with new builds and
  conversions of existing properties, net of disposal proceeds, including development capital expenditure and
  capital expenditure with respect to supporting our head office function and excluding cash flows in relation
  to acquisition capital expenditure. Development CAPEX also includes costs in connection with the acquisition
  of property which we originally lease for our operations and where we later agree to acquire the property
  from the lessor as well as the purchase of motor vehicles;
- "Maintenance CAPEX" means service-related routine capital expenditure and non service-related capital
  expenditure with respect to supporting our head office function and includes purchases of new replacement
  equipment and fixtures;
- "IT CAPEX" means service-related routine capital expenditure and non service-related capital expenditure with respect to software and hardware used for the operations of our Group.

#### Operating expenses used to track performance and liquidity

- "Unit level staff costs" comprise expenditure in relation to the Group's employees who deliver direct care and support to the people we support.
- "Unit level agency costs" comprise expenditure in relation to third-party staffing agencies who deliver direct care and support to the people we support.
- "Unit level direct overheads" comprise supplementary expenditure required to deliver the care and support to the people we support (direct costs to run the Group's services).
- "Central overheads" comprise expenditure in relation to the Group's head office function who support the running of the business and therefore indirectly support the delivery of care and support.
- "Depreciation and impairment of property, plant and equipment" comprises the write off of property, plant and equipment to their residual value over their estimated useful life.
- "Profit/(loss) on disposal of non-current assets" comprise the difference between the net disposal proceeds received and the net book value of non-current assets at the time of disposal.



 "Amortisation of intangible assets" comprises the write off of intangible assets to their residual value over their estimated useful life.

#### Pro forma financial measures

- "Pro Forma Underlying Adjusted EBITDA" means Underlying Adjusted EBITDA, as adjusted to give effect to the full year impact of the Underlying Adjusted EBITDA contribution of (a) our recent acquisitions, (b) the implementation of a new procurement system and (c) cost optimisations with respect to DCAs, in each case as if they had occurred or been fully implemented on 1 October 2020.
- "Pro Forma Cash" means total cash and cash equivalents as at 30 September 2021, as adjusted to give effect to the Transactions and cash used in connection with the Acquisition. See "Use of proceeds" and "Capitalisation".
- "Pro Forma Net Debt" means loans and borrowings (including lease liabilities), as adjusted to give effect to the Transactions, less Pro Forma Cash.

#### Other operating data

- "Registered capacity" our results of operations are impacted by the number of beds at certain locations as bed capacity determines the maximum number of people that can be cared for in our Registered Care Division. Registered capacity is the average number of available beds for the relevant period unless otherwise stated.
- "Occupancy" occupancy represents the average number of individuals that we provide care to in our Registered Care Division for the relevant period unless otherwise stated.
- "Occupancy rate" occupancy rate represents the percentage of the registered capacity occupied in our Registered Care Division at the end of the relevant period unless otherwise stated.
- "Supported people" our results of operations are impacted by the number of people supported in our Community Based Care Division. The number of people supported in our Community Based Care Division is presented as the average placements for the relevant period unless otherwise stated.
- "Direct care hours" direct care hours presented represent the weekly direct care hours delivered in our Community Based Care Division, including supported living, Children's Complex Care, day care and outreach placements, at the end of the relevant period unless otherwise stated.
- "Fee rates" fee rates depend on the service that is being provided and the funder that is paying for the care package and is dependent on the nature of the pricing agreement in place.
- "Average weekly fees" fee rates for our Registered Care Division refer to the average weekly fees in a given period.
- "Average hourly rates" fee rates for our Community Based Care Division refer to average hourly rates per direct hour charged to a funder in a given period.



**Condensed Consolidated Financial Statements (unaudited)** 

For the 3 and 6 month period ended 30 September 2022

Registered Number: 05752534

# Voyage BidCo Limited Condensed Consolidated Financial Statements (unaudited) continued For the 3 and 6 month period ended 30 September 2022



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## Voyage BidCo Limited Condensed Consolidated Statement of Profit and Loss (unaudited) For the 3 month period ended 30 September 2022



		3 mc	onths ended	30	3 months ended 30			
		September 2022			September 2021			
	ι	<b>Jnderlying</b>	Non-	Total	Underlying	Non-	Total	
			underlying			underlying		
			items (2)			items (2)		
	Notes	£000	£000	£000	£000	£000	£000	
Revenue		78,736	-	78,736	72,961	-	72,961	
Operating expenses	5	(72,589)	(158)	(72,747)	(64,318)	(1,014)	(65,332)	
Adjusted EBITDA (1)		10,652	(158)	10,494	12,896	(1,014)	11,882	
Depreciation and impairment	of	(4,125)	-	(4,125)	(3,625)	-	(3,625)	
property, plant and equipmen	t							
Profit on disposal of assets		92	-	92	5	-	5	
Amortisation of intangible ass	ets	(472)	-	(472)	(633)	-	(633)	
Operating profit	_	6,147	(158)	5,989	8,643	(1,014)	7,629	
Finance income	6	40	_	40	18	_	18	
Finance expense	7	(4,344)	-	(4,344)	(4,791)	-	(4,791)	
Profit before taxation	_	1,843	(158)	1,685	3,870	(1,014)	2,856	
Taxation	8	520	30	550	(767)	191	(576)	
Profit for the period from continuing operations	_	2,363	(128)	2,235	3,103	(823)	2,280	
Profit attributable to equity holders of the parent	_	2,363	(128)	2,235	3,103	(823)	2,280	

<sup>(1)</sup> Adjusted EBITDA represents earnings before interest, tax, depreciation, amortisation, impairments and profit / (loss) on disposal of assets.

<sup>(2)</sup> Further breakdown of non-underlying items analysed in note 4.

## Voyage BidCo Limited Condensed Consolidated Statement of Profit and Loss (unaudited) continued For the 6 month period ended 30 September 2022



		6 m	onths ended	30	6 months ended 30			
		Se	ptember 202	22	September 2021			
		Underlying	Non-	Total	Underlying	Non-	Total	
			underlying			underlying		
			items (2)			items (2)		
	Notes	£000	£000	£000	£000	£000	£000	
Continuing operations								
Revenue		155,259	-	155,259	144,816	-	144,816	
Operating expenses	5	(143,517)	(364)	(143,881)	(129,533)	(1,009)	(130,542)	
Adjusted EBITDA (1)		20,005	(364)	19,641	23,607	(1,009)	22,598	
Depreciation and impairment of	of	(8,016)	-	(8,016)	(7,122)	-	(7,122)	
property, plant and equipment								
Profit on disposal of assets		864	-	864	125	-	125	
Amortisation of intangible asse	ets	(1,111)	-	(1,111)	(1,327)	-	(1,327)	
	-							
Operating profit		11,742	(364)	11,378	15,283	(1,009)	14,274	
Finance income	6	70	-	70	36	-	36	
Finance expense	7	(8,674)	-	(8,674)	(9,596)	-	(9,596)	
Profit before taxation	-	3,138	(364)	2,774	5,723	(1,009)	4,714	
Taxation	8	(475)	69	(406)	(4,617)	191	(4,426)	
Profit for the period from continuing operations	-	2,663	(295)	2,368	1,106	(818)	288	
Profit attributable to equity holders of the parent	-	2,663	(295)	2,368	1,106	(818)	288	

<sup>(1)</sup> Adjusted EBITDA represents earnings before interest, tax, depreciation, amortisation, impairments and profit / (loss) on disposal of assets.

<sup>(2)</sup> Further breakdown of non-underlying items analysed in note 4.

# Voyage BidCo Limited Condensed Consolidated Statement of Other Comprehensive Income (unaudited) For the 3 and 6 month period ended 30 September 2022



	3 months ended 30 September 2022 £000	3 months ended 30 September 2021 £000
Profit for the period	2,235	2,280
Items that will not be reclassified to profit and loss Remeasurements of the defined benefit liability	-	-
Total comprehensive income attributable to equity holders of the parent for the financial period	2,235	2,280
	6 months ended 30 September 2022 £000	6 months ended 30 September 2021 £000
Profit for the period	2,368	288
Items that will not be reclassified to profit and loss Remeasurements of the defined benefit liability	-	-
Total comprehensive income attributable to equity holders of the parent for the financial period	2,368	288

# Voyage BidCo Limited Condensed Consolidated Statement of Financial Position At 30 September 2022



	Notes	ر <b>30 Septem</b> l	Inaudited	30 Septem	Jnaudited	31 Marc	Audited h 2022
	Hotes	£000	£000	£000	£000	£000	£000
Non-current assets							
Goodwill	9	50,150		50,581		48,745	
Intangible assets	10	4,094		4,552		5,014	
Property, plant and equipment	11	378,325		367,397		373,300	
		_	432,569	-	422,530		427,059
Current assets							
Trade and other receivables		39,224		25,508		31,160	
Corporation tax receivable		1,150		269		2,555	
Cash and cash equivalents		18,281	-	40,300	_	24,085	
		58,655		66,077		57,800	
		-	58,655	-	66,077		57,800
Total assets		-	491,224	- -	488,607		484,859
Current liabilities							
Loans and borrowings	12	8,556		3,439		3,841	
Trade and other payables		39,674		36,601		37,601	
Accruals and deferred income		21,742		28,873		23,412	
Provisions	13	625		422		625	
		-	70,597	-	69,335	-	65,479
Non-current liabilities							
Loans and borrowings	12	256,713		261,190		257,121	
Tax liabilities		15,568		14,921		16,232	
Provisions	13	1,021		1,101		1,021	
Employee benefits		228		314		277	
		-	273,530	-	277,526		274,651
Total liabilities		-	344,127	- -	346,861		340,130
Net assets		=	147,097	- -	141,746		144,729

# Voyage BidCo Limited Condensed Consolidated Statement of Financial Position - continued At 30 September 2022



	-	Inaudited	-	Inaudited	24.24	Audited
Notes	30 Septeml		30 Septeml		31 March	
	£000	£000	£000	£000	£000	£000
Equity						
Capital and reserves						
Issued share capital	-		-		-	
Share premium	252,872		252,872		252,872	
Retained earnings	(105,775)		(111,126)		(108,143)	
Total equity attributable to equity holders of the parent	_	147,097	<u>-</u>	141,746	-	144,729

Company registered no. 05752534

# Voyage BidCo Limited Condensed Consolidated Statement of Changes in Equity (unaudited) For the 3 month period ended 30 September 2022



Group	Issued share capital £000	Share premium £000	Retained earnings £000	Total parent equity £000
At 1 July 2022		252,872	(108,010)	144,862
Total comprehensive income for the period				
Profit for the period	-	-	2,235	2,235
Other comprehensive income	<u> </u>			
Total comprehensive income for the period	-	-	2,235	2,235
At 30 September 2022		252,872	(105,775)	147,097
For the 2 month monied anded 20 Contomber 20	21			
For the 3 month period ended 30 September 20  Group	Issued share	Share	Retained	Total parent
Group	Issued share capital	premium	earnings	equity
	Issued share			•
	Issued share capital	premium	earnings	equity
Group At 1 July 2021	Issued share capital	premium £000	earnings £000	equity £000
Group	Issued share capital	premium £000	earnings £000	equity £000
Group  At 1 July 2021  Total comprehensive income for the period	Issued share capital	premium £000	earnings £000 (113,406)	<b>equity £000</b> 139,466
Group  At 1 July 2021  Total comprehensive income for the period Profit for the period	Issued share capital	premium £000	earnings £000 (113,406)	<b>equity £000</b> 139,466

# Voyage BidCo Limited Condensed Consolidated Statement of Changes in Equity (unaudited) - continued For the 6 month period ended 30 September 2022



Group	Issued share capital £000	Share premium £000	Retained earnings £000	Total parent equity £000
At 1 April 2022		252,872	(108,143)	144,729
Total comprehensive income for the period				
Profit for the period	-	-	2,368	2,368
Other comprehensive income				
Total comprehensive income for the period	-	-	2,368	2,368
At 30 September 2022		252,872	(105,775)	147,097
For the 6 month period ended 30 September 202	1			
Group	Issued share capital £000	Share premium £000	Retained earnings £000	Total parent equity £000
At 1 April 2021	-	252,872	(111,414)	141,458
Total comprehensive income for the period				
Profit for the period	-	-	288	288
Other comprehensive income	-	-	-	-
Total comprehensive income for the period	-	-	288	288
At 30 September 2021		252,872	(111,126)	141,746

# Voyage BidCo Limited Condensed Consolidated Statement of Cash Flow (unaudited) For the 3 and 6 month period ended 30 September 2022



	3 months ended 30 September 2022 £000	3 months ended 30 September 2021 £000	6 months ended 30 September 2022 £000	6 months ended 30 September 2021 £000
Cash flows from operating activities				
Profit for the period	2,235	2,280	2,368	288
Adjustments for:				
Depreciation and impairment of property,	4,125	3,625	8,016	7,122
plant and equipment				
Profit on disposal of non-current assets	(92)	(5)	(864)	(125)
Amortisation of intangible assets	472	633	1,111	1,327
Finance income	(40)	(18)	(70)	(36)
Finance expense	4,344	4,791	8,674	9,596
Taxation	(550)	576	406	4,426
Movements in working capital:				
Increase in trade and other receivables	(283)	(3)	(8,066)	(2,254)
Increase / (decrease) in trade and other payables	1,211	(545)	2,073	1,376
(Decrease) / increase in accruals and deferred income	(256)	51	(212)	1,519
(Decrease) / increase in provisions, employee benefits and other financial liabilities	(24)	88	(49)	59
Cash generated from operating activities	11,142	11,473	13,387	23,298
Interest paid	(7,884)	(134)	(8,042)	(8,399)
Tax received / (paid)	336	(883)	336	(1,197)
Net cash generated from operating activities	3,594	10,456	5,681	13,702

# Voyage BidCo Limited Condensed Consolidated Statement of Cash Flow (unaudited) - continued For the 3 and 6 month period ended 30 September 2022



	3 months ended 30 September 2022	3 months ended 30 September 2021	6 months ended 30 September 2022	6 months ended 30 September 2021
	£000	£000	£000	£000
Cash flows from investing activities				
Interest received	40	9	70	13
Payments to acquire property, plant and equipment	(5,742)	(4,461)	(10,647)	(8,332)
Payments to acquire intangible assets	(171)	(131)	(191)	(165)
Proceeds from sales of property, plant and equipment	105	82	1,791	128
Net cash outflow on acquisition of subsidiaries	(4,182)	(3,563)	(4,182)	(3,563)
Net cash used in from investing activities	(9,950)	(8,064)	(13,159)	(11,919)
Cash flows from financing activities				
Proceeds from loans and borrowings	5,000	-	5,000	-
Payment of transaction costs	-	-	(1,015)	-
Property and vehicle lease payments	(1,374)	(1,088)	(2,311)	(2,229)
Net cash generated / (used in) financing activities	3,626	(1,088)	1,674	(2,229)
Net (decrease) / increase in cash and cash equivalents in the period	(2,730)	1,304	(5,804)	(446)
Cash and cash equivalents at the beginning of the period	21,011	38,996	24,085	40,746
Cash and cash equivalents at the end of the period	18,281	40,300	18,281	40,300

# Voyage BidCo Limited Notes to the Condensed Consolidated Financial Statements (unaudited) For the 3 and 6 month period ended 30 September 2022



#### 1 Reporting entity

Voyage BidCo Limited (the Company) is a company incorporated in England and Wales. The consolidated financial statements consolidate those of the Company and its subsidiaries (together referred to as the Group). The principal activity of the Group is the provision of high quality care and support services for people with learning disabilities, brain injuries and other complex needs.

#### 2 Accounting policies

These interim financial statements have been prepared in accordance with IAS 34 Interim Financial Reporting. They do not include all of the financial information required for full annual financial statements. The Group has prepared the condensed consolidated financial statements in accordance with International Accounting Standards in comformity with the requirements of the Companies Act 2006 ("Adopted IFRSs") applicable for the 3 and 6 month period ended 30 September 2022, together with comparative period data for the 3 and 6 month period ended 30 September 2021.

The financial information contained herein is unaudited and does not constitute statutory accounts as defined by Section 435 of the Companies Act 2006.

The condensed consolidated financial statements have been prepared under the historical cost convention except for certain financial instruments which are stated at fair value through the Statement of Profit and Loss. Non-current assets held for sale are stated at the lower of previous carrying value and fair value.

In preparing these condensed consolidated financial statements, management have made judgements, estimates and assumptions that affect the application of accounting policies and reported amounts of assets and liabilities, revenue and expenses. Estimates and underlying assumptions are reviewed on an ongoing basis and any revisions to these estimates are recognised in the period in which the estimates are revised and in any future period affected.

The accounting policies applied in these condensed consolidated financial statements is consistent with the statutory accounts for the Company and the Group for the year ended 31 March 2022. In addition, the risks and risk management techniques identified in the statutory accounts for the Company and the Group for the year ended 31 March 2022 should be referred to in connection with these condensed consolidated financial statements as they remain applicable.

# Notes to the Condensed Consolidated Financial Statements (unaudited) continued For the 3 and 6 month period ended 30 September 2022



### 2 Accounting policies - continued

#### Adopted IFRS not yet applied

The following pronouncements, issued by the IASB, have not yet been endorsed by the UK, are not yet effective and have not yet been adopted by the Group:

- IFRS 17 Insurance Contracts (effective date 1 January 2023);
- Amendments to IAS 1 Presentation of Financial Statements: Classification of Liabilities as Current or Non-current (effective date to be confirmed);
- Amendments to IAS 37: Onerous Contracts—Cost of Fulfilling a Contract (effective date to be confirmed);
- Amendments to References to the Conceptual Framework in IFRS 3 (effective date to be confirmed);
- Amendments to IAS 16: Property, Plant and Equipment—Proceeds before Intended Use (effective date to be confirmed);
- Annual Improvements to IFRS Standards 2018-2020 (effective date to be confirmed);
- Amendments to IAS 8 Accounting Policies, Changes in Accounting Estimates and Errors to introduce a new definition for accounting estimates (effective date 1 January 2023);
- Amendments to IAS 1 Presentation of Financial Statements and IFRS Practice Statements 2 Making Materiality Judgements (effective date 1 January 2023); and
- Amendments to IAS 12 Income Taxes Deferred Tax Related to Assets and Liabilities Arising from a Single Transaction (effective date 1 January 2023).

The above standards and interpretations are not expected to have a significant impact on the Group's consolidated financial statements.

#### Going concern

The financial statements have been prepared on a going concern basis which the directors consider to be appropriate for the following reasons:

The Group has £250 million of 5.875% Senior Secured Notes due 2027. Additionally, the Group has a £50 million Revolving Credit Facility, due 2026. At the period end, the existing Revolving Credit Facility was £5m drawn down.

The Directors have prepared cash flow forecasts in order to assess going concern for a period of at least 12 months from the date of approval of these financial statements, which take into account detailed 'reasonable worst case' and 'worst case' cash flow forecasts which reflect severe but plausible downsides. This indicates that the Group will have sufficient funds to meet its liabilities as they fall due for that period. In preparing these forecasts, the Directors have completed extensive scenario planning, including consideration of a reduction in fee inflation, the impact of increased levels of cost inflation throughout the going concern period, the potential impact of the principal risks and compliance with the debt covenant associated with the Revolving Credit Facility.

# Notes to the Condensed Consolidated Financial Statements (unaudited) continued For the 3 and 6 month period ended 30 September 2022



#### 2 Accounting policies - continued

#### Going concern - continued

Taking the above into consideration and the principal risks of the Group, the Directors believe that there are no material uncertainties to the Group's ability to operate as a going concern and to continue realising its assets and discharging its liabilities in the normal course of business for the period covered by the cash flow forecasts. It is, therefore, appropriate to prepare the financial statements on a going concern basis.

#### 3 Operating segments

Information reported to senior management for the purposes of resource allocation and assessment of performance of each segment focuses on the type of care services provided by the Group. The Group operates solely within the UK therefore no geographical segment reporting has been disclosed. The primary business segments stated below are based on the Group's management and internal reporting structure.

- · Registered: supporting individuals in our specially adapted homes; and
- Community Based Care: supporting individuals in their own home promoting independence.

The reported segmental information represents income and expenditure generated from external customers and external suppliers only. There were no inter-segment transactions reported during the current period (2021: £Nil).

The accounting policies of the reportable segments are the same as the Group's accounting policies described in note 2. Segment profits represents adjusted EBITDA earned by each segment without allocation of non-underlying items as well as finance costs which is in conjunction with the information reported to senior management.

# Notes to the Condensed Consolidated Financial Statements (unaudited) continued For the 3 and 6 month period ended 30 September 2022



### 3 Operating segments - continued

	Segment	results	
For the 3 month period ended 30 September 2022	Registered	Community Based Care £000	Group £000
Revenue	<b>£000</b> 51,556	27,180	78,736
Adjusted EBITDA (before non-underlying items) Non-underlying items	8,743	1,909	<b>10,652</b> (158)
Adjusted EBITDA (after non-underlying items)		_	10,494
Depreciation of property, plant and equipment Profit on disposal of assets Amortisation of intangible assets Net finance expense Taxation Profit for the period			(4,125) 92 (472) (4,304) 550 <b>2,235</b>
	Segment	results	
For the 3 month period ended 30 September 2021	Registered	Community Based Care	Group
	£000	£000	£000
Revenue	45,965	26,996	72,961
Adjusted EBITDA (before non-underlying items) Non-underlying items	9,661	3,235 	<b>12,896</b> (1,014)
Adjusted EBITDA (after non-underlying items)			11,882
Depreciation of property, plant and equipment Profit on disposal of assets Amortisation of intangible assets Net finance expense			(3,625) 5 (633) (4,773)
Taxation  Profit for the period			(576) <b>2,280</b>

# Notes to the Condensed Consolidated Financial Statements (unaudited) continued For the 3 and 6 month period ended 30 September 2022



### 3 Operating segments - continued

	Segment		
For the 6 month period ended 30 September 2022	Registered	Community Based Care	Group
	£000	£000	£000
Revenue	101,489	53,770	155,259
Adjusted EBITDA (before non-underlying items) Non-underlying items	16,265	3,740	<b>20,005</b> (364)
Adjusted EBITDA (after non-underlying items)			19,641
Depreciation of property, plant and equipment			(8,016)
Profit on disposal of assets			864
Amortisation of intangible assets			(1,111)
Net finance expense			(8,604)
Taxation		_	(406)
Profit for the period			2,368
	Segment	results	
For the 6 month period ended 30 September 2021	Registered	Community Based Care	Group
	£000	£000	£000
Revenue	91,111	53,705	144,816
Adjusted EBITDA (before non-underlying items)	17,759	5,848	23,607
Non-underlying items		_	(1,009)
Adjusted EBITDA (after non-underlying items)			22,598
Depreciation of property, plant and equipment			(7,122)
Profit on disposal of assets			125
Amortisation of intangible assets			(1,327)
Net finance expense			(9,560)
Taxation			(4,426)
Profit for the period			288

# Notes to the Condensed Consolidated Financial Statements (unaudited) continued For the 3 and 6 month period ended 30 September 2022



#### 4 Non-underlying items

The Group separately identifies and discloses certain items, referred to as non-underlying items, by virtue of size, nature and occurrence. This is consistent with the way that financial performance is measured by senior management and assists in providing a meaningful analysis of operating results by excluding items that may not be part of the ordinary activity of the business.

The following table details the non-underlying items that have been incurred in the period:

		3 months	3 months	6 months	6 months
		ended 30	ended 30	ended 30	ended 30
		September	September	September	September
		2022	2021	2022	2021
		£000	£000	£000	£000
Non-underlying items:	Note				
Day Care income	а	-	-	-	(77)
Consultancy fees	b	9	634	241	644
COVID-19 related expenditure	С	-	1,308	45	2,166
COVID-19 related reimbursements	d	(19)	(1,008)	(302)	(1,844)
Project costs	е	46	43	98	83
Acquisition costs	f	9	37	9	37
Restructuring costs	g	113	-	273	-
Taxation	h	(30)	(191)	(69)	(191)
		128	823	295	818

The key elements of the expenditure for both periods are set out below:

#### (a) Day Care income

For the 3 and 6 month period ended 30 September 2022, the Group was in receipt of funds in relation to backdated VAT on its Day Care business of £Nil (3 and 6 month period ended 30 September 2021: £Nil and £77k, respectively).

#### (b) Consultancy fees

For the 3 and 6 month period ended 30 September 2022, the Group incurred costs in relation to professional advice and consultancy services of £9k and £241k, respectively (3 and 6 month period ended 30 September 2021: £634k and £644k, respectively).

#### (c) COVID-19 related expenditure

The impact of the global pandemic caused by the Covid-19 outbreak continued to increase the Group's costs during the 3 and 6 month period ended 30 September 2022 and as a result additional expenditure of £Nil and £45k, respectively, was incurred (3 and 6 month period to 30 September 2021: £1,308k and £2,166k, respectively).

# Notes to the Condensed Consolidated Financial Statements (unaudited) continued For the 3 and 6 month period ended 30 September 2022



#### 4 Non-underlying items - continued

#### (d) COVID-19 related reimbursements

During the 3 and 6 month period ended 30 September 2022, the UK Government continued to provide funding to Local Authorities to pass to social care providers to cover certain expenditure in relation to dealing with the impact of the global pandemic caused by the outbreak of Covid-19. As a result, the Group received Government funding of £19k and £302k, respectively, for the reimbursement of costs in relation to the global pandemic (3 and 6 month period ended 30 September 2021: £1,008k and £1,844k, respectively).

#### (e) Project costs

The Group is undertaking a programme to improve the quality, accuracy and support for its customers by investing in its head office and operational function including the implementation of an operational ERP system, as a result fees for the 3 and 6 month period ended 30 September 2022 of £46k and £98k, respectively, were incurred (3 and 6 month period ended 30 September 2021: £43k and £83k, respectively).

#### (f) Acquisition costs

For the 3 and 6 month period ended 30 September 2022, the Group incurred costs in relation to a business combination of £7k (see note 15) and aborted acquisition costs of £2k (3 and 6 month period ended 30 September 2021: £37k).

#### (g) Restructuring costs

For the 3 and 6 month period ended 30 September 2022, the Group incurred remuneration costs of £113k and £273k, respectively, in relation to restructuring its workforce (3 and 6 month period ended 30 September 2021: £Nil).

#### (h) Taxation

For the 3 and 6 month period ended 30 September 2022, a taxation credit of £30k and £69k respectively, arose as a result of certain non-underlying items stated in the non-underlying table (3 and 6 month period ended 30 September 2021: £191k).

## Voyage BidCo Limited Notes to the Condensed Consolidated Financial Statements (unaudited) continued For the 3 and 6 month period ended 30 September 2022



5	Operating profit before taxation	3 months ended 30 September 2022 £000	3 months ended 30 September 2021 £000	6 months ended 30 September 2022 £000	6 months ended 30 September 2021 £000
	Operating profit before taxation is stated				
	after charging / (crediting):				
	Continuing operations				
	Direct expenses and consumables	1,965	1,849	3,981	3,698
	Staff costs:				
	Wages and salaries	49,512	46,139	98,820	94,158
	Social security costs	4,118	3,477	8,037	6,776
	Other pension costs	978	929	1,961	1,835
	Operating lease rentals:				
	Other lease rentals	94	98	212	200
	Plant and machinery	59	72	141	153
	Depreciation	4,125	3,625	8,016	7,122
	Profit on disposal of assets	(92)	(5)	(864)	(125)
	Amortisation of intangible assets	472	633	1,111	1,327
	Other external charges	11,589	8,592	22,539	15,475
	Receipts in respect of VAT on the Group's day care activities	-	(77)	-	(77)
		72,820	65,332	143,954	130,542
		72,020	05,552	143,534	130,342

Notes to the Condensed Consolidated Financial Statements (unaudited) continued For the 3 and 6 month period ended 30 September 2022



#### 6 Finance income

	3 months	3 months	6 months	6 months
	ended 30	ended 30	ended 30	ended 30
	September	September	September	September
	2022	2021	2022	2021
	£000	£000	£000	£000
Continuing operations				
Bank interest receivable	40	18	70	36

#### 7 Finance expense

	3 months ended 30 September 2022 £000	3 months ended 30 September 2021 £000	6 months ended 30 September 2022 £000	6 months ended 30 September 2021 £000
Continuing operations				
Bank interest including RCF non-utilisation	171	140	325	279
fees				
Loan notes interest	3,973	4,446	7,939	8,892
Unwinding of lease liabilities	165	165	318	332
Other finance costs	35	40	92	93
		4.704	0.674	0.506
	4,344	4,791	8,674	9,596

Loan notes interest comprises loan notes interest of £3,672k and £7,344k for the 3 and 6 month period ended 30 September 2022, respectively (£4,033k and £8,066k for the 3 and 6 month period ended 30 September 2021, respectively) and amortisation of issue costs and original issue discount of £301k and £595k for the 3 and 6 month period ended 30 September 2022, respectively (£413k and £826k for the 3 and 6 month period ended 30 September 2021, respectively).

#### 8 Taxation

The Group's underlying consolidated effective tax rate in respect of continuing operations for the 3 and 6 month period ended 30 September 2022 is (28.2)% and 15.1%, respectively (3 and 6 month period ended 30 September 2021: 19.8% and 80.7%, respectively).

The Group's consolidated total effective tax rate in respect of continuing operations for the 3 and 6 month period ended 30 September 2022 is (32.6)% and 14.6%, respectively (3 and 6 month period ended 30 September 2021: 20.2% and 93.9%, respectively).

The taxation is recognised based on management's best estimate of the weighted-average annual tax rate expected for the full financial year multiplied by the pre-tax income of the interim reporting period.

# Notes to the Condensed Consolidated Financial Statements (unaudited) continued For the 3 and 6 month period ended 30 September 2022



#### 9 Goodwill

	30 September 2022 £000	30 September 2021 £000	31 March 2022 £000
Cost			
Opening cost	57,301	56,688	56,688
Acquisitions (1)	1,405	2,449	613
Closing cost	58,706	59,137	57,301
Accumulated impairment charge			
Opening and closing impairment	8,556	8,556	8,556
Net book value			
Closing net book value	50,150	50,581	48,745
Opening net book value	48,745	48,132	48,132

<sup>(1)</sup> The acquisition accounting for the acquisition completed on 6 September 2022 is yet to be finalised and therefore the figures stated above are provisional and subject to any amendments (see note 15).

### 10 Intangible assets

	30 September	30 September	31 March
	2022	2021	2022
	£000	£000	£000
Cost			
Opening cost	18,830	17,023	17,023
Acquisitions	-	-	965
Additions	192	165	915
Disposals	(1)	(72)	(73)
Closing cost	19,021	17,116	18,830
Amortisation			
Opening amortisation	13,816	11,309	11,309
Provided during the period	1,111	1,327	2,580
On disposals		(72)	(73)
Closing amortisation	14,927	12,564	13,816
Net book value			
Closing net book value	4,094	4,552	5,014
Opening net book value	5,014	5,714	5,714

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# Notes to the Condensed Consolidated Financial Statements (unaudited) continued For the 3 and 6 month period ended 30 September 2022



#### 11 Property, plant and equipment

rroperty, plant and equipment			
	30 September	30 September	31 March
	2022	2021	2022
	£000	£000	£000
Cost			
Opening cost	525,185	501,856	501,856
Acquisitions (see note 15)	2,777	1,291	2,813
Additions	11,190	10,621	23,074
Disposals	(1,982)	(834)	(2,558)
Closing cost	537,170	512,934	525,185
Depreciation			
Opening depreciation	151,885	139,193	139,193
Charge for the period	8,016	7,122	14,730
Disposals	(1,056)	(778)	(2,038)
Closing depreciation	158,845	145,537	151,885
Net book value			
Closing net book value	378,325	367,397	373,300
Opening net book value	373,300	362,663	362,663
Loans and borrowings			
	30 September	30 September	31 March
	2022	2021	2022
	£000	£000	£000
Bank loans	5,000	-	-
Loan notes	243,952	247,115	243,356
Lease liabilities	16,317	17,514	17,606
	265,269	264,629	260,962

Loan notes include unamortised issue costs and original issue discount of £6,048k (30 September 2021: £2,885k and 31 March 2022: £6,644k) which after deducting from the loan note balance due of £250 million results in a net loan note liability of £243,952k (30 September 2021: £247,115k and 31 March 2022: £243,356k).

# Notes to the Condensed Consolidated Financial Statements (unaudited) continued For the 3 and 6 month period ended 30 September 2022



#### 12 Loans and borrowings - continued

As at 30 September 2022 there was accrued interest of £1,878k (30 September 2021: £6,721k and 31 March 2022: £2,367k) included within accruals disclosed within current liabilities in the Statement of Financial Position but excluded from this note.

Total debt can be analysed as falling due:

, -	30 September 2022 £000	30 September 2021 £000	31 March 2022 £000
In one year or less	8,556	3,439	3,841
Between one and five years	252,404	254,709	252,486
After five years	4,309	6,481	4,635
	265,269	264,629	260,962

#### Loan notes

The Group issued £250 million Senior Secured Loan Notes due 2027. The Notes are listed on the Channel Island Stock Exchange. Accrued interest on the Loan Notes is cash settled bi-annually. In addition, the Group is party to a £50 million Revolving Credit Facility.

The interest rate and repayment terms of these loan notes are as follows:

Debt instruments	Currency	Loan balance	Interest rate	Repayment terms
		£000		terms
Senior Secured Loan Notes Revolving Credit Facility	GBP	250,000	5.875%	Feb-27
Utilised Non utilised	GBP GBP	5,000 45,000	SONIA + 3.25% 1.1%	Feb-27 Feb-27

#### 13 Provisions

The Group's dilapidation provision is determined by discounting expected cash outflows at a pre-tax rate that reflects current market assessments of the time value of money. The provisions recognised will unwind over the term of each lease.

# Notes to the Condensed Consolidated Financial Statements (unaudited) continued For the 3 and 6 month period ended 30 September 2022



#### 14 Financial instruments

The fair values of all assets and liabilities by class together with their carrying amounts shown in the balance sheet are as follows:

	Carrying amount				Fair value
_	Financial	Loans and	Other	Total	Total
	Liabilities	receivables	financial		
	at FV		liabilities		
At 30 September 2022	£000	£000	£000	£000	£000
Financial assets not measured at fair value					
Trade and other receivables	-	38,322	-	38,322	38,322
Cash and cash equivalents	-	18,281	-	18,281	18,281
-	-	56,603	-	56,603	56,603
Financial liabilities not measured at fair val	ue				
Senior Secured Loan Notes	-	_	243,952	243,952	216,503
Revolving Credit Facility	_	_	5,000	5,000	5,000
Trade and other payables	_	-	39,674	39,674	39,674
Lease liabilities	-	-	16,317	16,317	16,317
- -	-	-	304,943	304,943	277,494
At 30 September 2021 Financial assets measured at fair value					
Trade and other receivables	-	21,890	-	21,890	21,890
Cash and cash equivalents	-	40,300	-	40,300	40,300
- -	-	62,190	-	62,190	62,190
Financial liabilities not measured at fair val	ue				
Senior Secured Loan Notes	_	-	212,623	212,623	214,398
Second Lien Loan Notes	-	-	34,492	34,492	33,525
Trade and other payables	-	-	36,601	36,601	36,601
Lease liabilities	-	-	17,514	17,514	17,514
-	-	-	301,230	301,230	302,038

# Notes to the Condensed Consolidated Financial Statements (unaudited) continued For the 3 and 6 month period ended 30 September 2022



#### 14 Financial instruments - continued

	Carrying amount				Fair value
	Financial	Loans and	Other	Total	Total
	Liabilities	receivables	financial		
	at FV		liabilities		
At 31 March 2022	£000	£000	£000	£000	£000
Financial assets measured at fair value					
Trade and other receivables	-	28,323	-	28,323	28,323
Cash and cash equivalents	-	24,085	-	24,085	24,085
		52,408	-	52,408	52,408
Financial liabilities not measured at fair va	lue				
Senior Secured Loan Notes	-	-	243,356	243,356	244,845
Trade and other payables	-	-	29,170	29,170	29,170
Lease liabilities	-	-	17,606	17,606	17,606
		-	290,132	290,132	291,621

#### 15 Business combination

On 6 September 2022, the Group acquired the trade and assets of 9 Registered care homes and the trade of 7 Community care settings. The acquisition further increases the Group's presence in the market place across the United Kingdom.

The provisional fair value of the assets acquired and the resulting goodwill is set out below:

	Fair value		
	Book value adjustment		Fair value
	£000	£000	£000
Property, plant and equipment	2,777		2,777
Net assets			2,777
Goodwill			1,405
			4,182
Satisfied by:			
Cash			4,182
Total cost of acquisition			4,182

The acquisition cost comprises of cash consideration of £4,182k. The Group incurred acquisition costs of £7k which have been expensed as a non-underlying item in the Statement of Profit and Loss.

The acquisition accounting for the acquisition is yet to be finalised and therefore the figures stated above are provisional and subject to amendments.

# Notes to the Condensed Consolidated Financial Statements (unaudited) continued For the 3 and 6 month period ended 30 September 2022



#### 16 Contingent liability

Security granted on the Senior Secured Notes and the Revolving Credit Facility

The Company has guaranteed the amounts due under the Senior Secured Notes and the Revolving Credit

Facility held in Voyage Care BondCo PLC. Security has been granted over all freehold and long leasehold property.

#### 17 Controlling party

The Company's immediate parent undertaking is Voyage Care BidCo Limited which is registered in England and Wales. At the period end, the Directors consider the ultimate controlling party to be the Kuwait Investment Authority ("KIA"), which is registered at Ministries Complex, Al Murqab, P.O. Box: 64, Safat, Zip Code: 13001, Kuwait City, Kuwait.

The largest parent in which the results of the Company have been consolidated is that headed by Voyage Care HoldCo Limited. Copies of the Group financial statements are available from The Company Secretary, Voyage Care HoldCo Limited, Wall Island, Birmingham Road, Lichfield, Staffordshire, WS14 0QP.