

# Voyage BidCo Limited Q3 2021

**Results for the three month period ended 31 December 2020** 

Voyage Care BondCo PLC

£215,000,000 5 3% Senior Secured Notes due 2023

£35,000,000 10% Second Lien Notes due 2023

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There may be various statements contained within this document that constitute "forward-looking statements". Words like "believe," "anticipate," "should," "intend," "plan, "will," "expects," "estimates," "projects," "positioned," "think," "strategy," and similar expressions identify these forward-looking statements, which involve known and unknown risks, uncertainties and other factors that may cause our actual results, performance or achievements or industry results to be materially different from those contemplated, projected, forecasted, estimated or budgeted, whether expressed or implied, by these forward-looking statements. These forward-looking statements involve many risks and uncertainties that could cause actual results to differ materially from those expressed or implied by such statements, including, without limitation, regulatory matters affecting our businesses and changes in law. These forward-looking statements speak only as of the date of this report, and we assume no obligation to update our forward-looking statements to reflect actual results, changes in assumptions or changes in factors affecting these statements.

Voyage Care BondCo PLC is a public limited company incorporated under the laws of England and Wales and is a direct wholly owned subsidiary of Voyage BidCo Limited and an indirect wholly owned subsidiary of Voyage Care HoldCo Limited (previously Viking HoldCo Limited). In this Quarterly Report, 'Issuer' refers only to Voyage Care BondCo PLC. In this Report, 'we', 'us', 'our' and the 'Group' refer to Voyage Care HoldCo Limited or Voyage BidCo Limited and their consolidated subsidiaries, unless the context otherwise requires. Our registered office is located at Wall Island, Birmingham Road, Lichfield, Staffordshire, WS14 0QP and our website is <u>www.voyagecare.com</u>. The information contained on our website is not part of this Report.



#### **Financial highlights**

The table below summarises financial information for the quarter ended 31 December 2020:

£ million	Q3 2021	Q3 2020
Revenue	69.5	67.5
EBITDA (before non-underlying items) Operating profit	11.2 5.7	11.6 6.8
Profit for the period	(0.5)	1.6
Operating cash flow	8.7	9.1

#### Commentary on results

#### Performance during Q3 2021 vs. Q3 2020

- CQC quality scores remain very high with over 95% of services achieving a Good or Outstanding rating.
- Revenue increased 2.9% to £69.5 million primarily due to growth in our Community based care division and fee increases, partially offset by the impact of the Covid-19 Pandemic.
- EBITDA reduced 3.9% to £11.2 million. Revenue growth was offset by increases in staff costs as a result of the impact of National Minimum Wage and National Living Wage increases being paid before we see the fee uplifts coming through during the financial year, along with cost impact of the Covid-19 pandemic.
- YTD Like for like estimated EBITDA increased by £0.4m to £12.0m.
- Registered closing occupancy was 91.9%.
- Community based care average direct weekly care hours increased by 1,946 hours compared to Q3 2020, closing at 100,710 hours.

#### Recent developments

- Supreme Court hearing on Royal Mencap and Sleep-ins took place on 12th 13th February 2020. Judgement has not been delivered yet however nothing has come to our attention that would change our view that an adverse judgement is unlikely, and we continue to disclose a contingent liability of £16m.
- We are following Government guidance in relation to Covid-19, and we are an indirect beneficiary of increased Government funding to local authorities for the sector (currently £4.5Bn). The safety of our employees and the people we support, together with associated operational impacts are being well managed.



# Covid-19 Update

• In Q3 we have seen increased pressure in maintaining Registered occupancy due to localised and national restrictions meaning delays in filling existing vacancies, Community has seen a slight reduction in revenue and a temporary, one-off reduction of approximately 1,000 hours. We have estimated the Covid-19 impact as follows:

EBITDA Covid-19 Impact	£ milli	on
	Movement	EBITDA
YTD FY20		33.3
(Reported)		
SL Property Freehold Sale	(0.8)	
YTD FY20 L4L (Adjusted for SL Freehold Sale)		32.5
Estimated YTD FY21 L4L (exc. Covid-19 Impact)		33.7
Estimated Reduction in Community Hours	(0.9)	
Estimated Registered Occupancy	(1.0)	
Estimated Staff Costs	(4.4)	
Estimated Agency Costs	3.7	
Estimated Other Costs	1.0	(1.6)
YTD FY21		32.1
(Reported)		

#### • Covid-19 related Non-Underlying items can be summarised as below

£ million	YTD 2021
Total Non-Underlying	1.8
Non Covid-19 related	1.6
Non-Underlying items Covid-19	0.2
Consisting of:	
Staff Costs	1.8
Agency Costs	0.4
PPE/Infection Control	3.9
Total Covid-19 Costs	6.1
Reimbursement	(5.8)
Non-Underlying items Covid-19	0.3



# **Company Overview**

We are the leading provider of Registered care homes, measured in terms of beds, with a growing presence in Community based care for adults with learning disabilities and other related complex and challenging support needs across the UK. The vast majority of people we support have life-long conditions and high acuity needs, which have been assessed as either 'critical' or 'substantial' by local authorities and the NHS and therefore require on-going care services to help them look after themselves.

- We supported 3,395 people as at 31 December 2020, comprising 1,848 through our Registered care division and a further 1,547 through our Community based care division.
- The typical person we support in each of our divisions is between the ages of 18 and 65 and has high dependency needs. Our Registered care division typically provides at least two support staff members for every three individuals. This level of support is reflected in our average weekly fee of £1,777 per person for the twelve months ended 31 December 2020. Our Community based care division, as at 31 December 2020, delivered approximately 100,700 hours of direct care per week. The provision of support averaged approximately 65 hours per week per person at an average direct hourly rate of £19.00 for the last twelve months ended 31 December 2020.
- Our 'person centred' approach to care ensures that our 11,000 staff work to deliver quality, bespoke care packages tailored to the complex, high acuity care needs of the people we support. Quality scores remain high, with 95.2% of services inspected achieving a rating of Good or Outstanding following inspection. In Wales and Scotland, all of our services are 'compliant' with their respective inspection regimes.

#### Our services

Our focus on quality of care is core to all of our operations. The learning disability sector in which we operate is both highly regulated and fragmented. We are one of the few larger providers operating exclusively in this sector and specialising in providing care and support for people with complex, high acuity conditions.

Our business is organised into two divisions based on the type of setting in which care is provided; our Registered care division where the home is directly registered with the CQC, and our Community based care division where our regionally based Domiciliary Care Agencies (DCAs) are registered with the CQC and the care and support we provide is in the person's own home. Our divisions are as follows:

#### • Registered care

We provided care to individuals in our 262 registered homes as at 31 December 2020. We hold the freehold interest in 231 of our registered homes representing 89.6% by number of beds, with a further 3 of our registered homes held on a long leasehold basis (each with a lease period of over 35 years remaining), with the remaining 28 of our registered homes being Leasehold properties. At 31 December 2020 we had 2,011 beds in registered properties with an average of 8 beds per property, each providing an appropriate care setting for the people we support.

#### • Community based care

Our Community based care division operated out of 40 registered DCAs as at 30 December 2020. Typically, the people we support in our Community based care division live in individual or communal accommodation provided by government agencies or social landlords that are registered with the Homes and Communities Agency. Included within Community based care is Focused Healthcare (unless otherwise stated within this report), which supports young individuals living with their families who require specialist care or nursing.



# Presentation of financial and other information

#### Financial data

This Quarterly Report includes the consolidated financial information (unaudited) of Voyage BidCo Limited and its subsidiaries for the three and nine month period ended 31 December 2020 ("Q3 2021" and "YTD 2021") and 31 December 2019 ("Q3 2020" and "YTD 2020"), and the financial year ending 31<sup>st</sup> March 2020 ("FYE 2020".

The consolidated financial statements consolidate those of the Company and its subsidiaries. The consolidated financial statements have been prepared in accordance with International Financial Reporting Standards as adopted by the EU (IFRSs), and the Company financial statements have been prepared in accordance with Financial Reporting Standard 101 (FRS101) 'Reduced Disclosure Framework' and the Companies Act 2006.

#### Other financial measures

In this Quarterly Report, we may present certain non-IFRS measures, including cash conversion, EBITDA, EBITDA after non-underlying items, EBITDA margin, EBITDAR, EBITDAR margin, EBITDAR after non-underlying items, Unit EBITDA (each, a 'Non-IFRS Metric'), which are not required by, or presented in accordance with IFRS. In this report, where applicable, the following terms have the following meanings:

- 'cash conversion' means EBITDA less maintenance capital expenditure divided by EBITDA;
- 'EBITDA' means earnings before non-underlying items, interest, tax, depreciation (including profit and loss on disposal of non-current assets) and amortisation;
- 'EBITDA margin' means EBITDA divided by revenue expressed as a percentage;
- 'EBITDA after non-underlying items' means EBITDA adjusted by the effects of certain non-underlying charges
- 'EBITDAR' means EBITDA before rent expense;
- 'EBITDAR margin' means EBITDA before rent expense divided by revenue expressed as a percentage;
- 'EBITDAR after non-underlying items' means EBITDA after non-underlying items and before rent expense; and
- 'Unit EBITDA' means EBITDA before overhead expenses, which we believe is a useful indicator of EBITDA on a divisional basis.

We believe that EBITDA, EBITDAR and Unit EBITDA are relevant measures for assessing our performance because they are adjusted for certain items which, we believe, are not indicative of our underlying operating performance, and thus aid in an understanding of profitability.

We believe that EBITDA is a useful indicator of our ability to incur and service our indebtedness and can assist investors, analysts, debt holders and other interested parties to evaluate our financial performance. We believe that EBITDAR is a common measure in our sector because it allows comparability across the sector for operations regardless of whether a business leases or owns its properties.



The Non-IFRS Metrics in this Quarterly Report are also used by other companies for differing purposes and are often calculated in ways that reflect the particular circumstances of those companies. Caution should be exercised in comparing the Non-IFRS Metrics reported by us to such metrics or other similar metrics as reported by other companies. None of our Non-IFRS Metrics are a measurement of performance under IFRS and those measures should not be considered as an alternative to net income or operating profit determined in accordance with IFRS. The Non-IFRS Metrics do not necessarily indicate whether cash flow will be sufficient or available to meet our cash requirement and may not be indicative of our historical operating results, nor are such measures meant to be predictive of our future results. Our Non-IFRS Metrics have limitations as analytical tools and should not be considered in isolation.

#### Other data

#### Available beds

Our results of operations are impacted by the number of beds at certain locations as bed capacity determines the maximum number of people that can be cared for in our Registered care division at any given time. Numbers of beds is presented in this Quarterly Report as at the end of the relevant period unless otherwise stated.

#### Occupancy

Occupancy presented in this Quarterly Report represents the total number of beds occupied in our Registered care division as at the end of the relevant period unless otherwise stated.

#### Occupancy rates

Occupancy rates presented in this Quarterly Report represent the percentage of the total number of beds occupied in our Registered care division as at the end of the relevant period unless otherwise stated.

#### Community based care

Our results of operations are impacted by the number of people supported in our Community based care division at any given time. The number of people supported in our Community based care division is presented in this Quarterly Report as at the end of the relevant period unless otherwise stated.

#### Fee rates

Fee rates depend on the service that is being provided and the funder that is paying for the care package and is dependent on the nature of the pricing agreement in place. The fee rates for our Registered care division refer to the average weekly fees in a given period. The fee rates for our Community based care division refer to average hourly rates charged to a funder per carer in a given period.

#### Adjustments

Certain numerical information and other amounts and percentages presented in this report have been subject to rounding adjustments. Accordingly, in certain instances, the sum of the numbers in a column or a row in tables may not conform exactly to the total figure given for that column or row or the sum of certain numbers presented as a percentage may not conform exactly to the total percentage given.

The abbreviation 'nm' is used in this report in certain instances when a percentage variance produces an erroneous or non-meaningful result.



# Management's discussion and analysis of financial condition and results

#### Key factors affecting our results

#### Revenue

Revenue in our Registered care division is primarily driven by the number of beds occupied at any given time, together with the fee rates charged for occupancy of such beds. Revenue in our Community based care division is primarily driven by the number of placements at any given time, together with the fee rates charged per hour for the delivery of care and support to those whom we support.

#### Registered available beds and Community based care placements

Changes in the number of our available beds and Community based care placements can have a significant effect on our results because our capacity determines the maximum number of individuals that we can provide care to at any given time and the number of placements determines the number of care hours that we are asked to provide at any given time.

The average available beds and average Community based care placements for the given periods are stated below:

	Q3 2021	Q3 2020	YTD 2021	YTD 2020	FYE Mar 2020
Registered beds	2,007	2,025	2,010	2,037	2,032
Community based care placements	1,705	1,750	1,662	1,705	1,719
Total	3,712	3,775	3,671	3,742	3,752

#### Occupancy rate

Our occupancy rates reflect the demand for our services, which is principally driven by our relationships with local authorities and NHS, reputation for quality, the ability to offer bespoke and complex care packages and flexibility to adapt the environment of our registered homes to suit the individual needs of the people we support. In addition to occupancy rates, we formally monitor admissions, leavers, and the progress of referrals for vacancies on a weekly basis in order to ensure that we efficiently manage our vacancies and maximise our earnings.

The average occupancy rates for the given periods are stated below:

Q3 2021	Q3 2020	YTD 2021	YTD 2020	FYE Mar 2020
92.4%	94.4%	93.3%	94.3%	94.3%



#### Fee rates

Fee rates depend on the individual needs of the people we support, the complexity of care required, and the type of accommodation needed. The majority of our contracts are spot contracts and fees are agreed with Local authorities and the NHS on an individual basis for each person we support.

Average weekly fees for registered beds and the average hourly rate for Community based placements for the LTM are stated below:

		LTM Decei		
	-	2020	2019	FYE Mar 2020
Registered	£wk	1,777	1,725	1,736
Community based Care( Direct)	£hr _	19.00	18.41	18.68

#### Key operating expenses

#### Staff costs

Staff costs are our most significant expense and include wages and salaries, social security costs and other pension costs and cover the cost of support staff, senior support staff, service managers, regional management teams and central overhead staff costs comprising of our head office support functions. Our staff costs are affected by:

- our discretionary pay awards, which are periodic salary increases;
- increases in the national minimum wage and national living wage (both increased in April 2020);
- increases in national insurance rates;
- increases in wage rates for staff in other service industries (with which we compete for staff);
- legislation governing employee pensions, in particular legislation governing the automatic enrolment of employees into a workplace pension and minimum employer contribution rates; and
- bonus schemes, being annual and other schemes operating at any one time.

		Q3 2021	Q3 2020	YTD 2021	YTD 2020
Staff Costs *	£m	50.5	46.4	148.5	137.8
% Revenue % Operating costs **		72.7% 86.6%	68.7% 83.2%	73.0% 86.6%	69.0% 82.9%
		Q3 2021	Q3 2020	YTD 2021	YTD 2020
Staff Costs (excluding central overheads) *	£m	46.4	42.1	136.6	125.6
% Revenue % Operating costs **		66.8% 79.6%	62.4% 75.4%	67.1% 79.7%	62.9% 75.5%

\* Staff costs stated before non-underlying items

\*\* Excludes depreciation and impairment of property, plant and equipment, profit/(loss) on disposals of non-current assets, goodwill amortisation, interest and taxation



#### Other operating costs (in addition to staff costs)

Our other operating costs are principally comprised of operating costs to support our care homes. Key items of expenditure are agency costs, occupancy-related costs such as food and consumables, and non-occupancy-related costs such as rent, council tax, utilities (gas, electricity and water), property maintenance, insurance, vehicle rental and running costs.



#### Consolidated statement of profit & loss

£ million	Q3 2021	Q3 2020	% Change	YTD 2021	YTD 2020	% Change
Revenue	69.5	67.5	2.9%	203.5	199.6	2.0%
Staff costs	(50.5)	(46.4)	(9.0%)	(148.5)	(137.8)	(7.8%)
Agency Costs	(0.8)	(2.0)	62.5%	(2.0)	(5.7)	65.8%
Direct expenses & consumables	(1.8)	(2.0)	10.5%	(5.2)	(5.8)	10.6%
Property lease rentals	(0.1)	(0.1)	36.2%	(0.3)	(0.5)	35.1%
Other lease rentals	(0.2)	(0.3)	3.6%	(0.8)	(0.8)	(0.0%)
Other external charges	(4.9)	(5.2)	4.4%	(14.6)	(15.7)	6.9%
EBITDA	11.2	11.6	(3.9%)	32.1	33.3	(3.6%)
Non-underlying items	(0.6)	(0.1)	nm	(1.8)	(0.6)	nm
EBITDA after non-underlying items	10.6	11.5	(7.9%)	30.3	32.7	(7.3%)
Depreciation & impairment	(4.4)	(3.5)	(27.3%)	(11.6)	(12.0)	3.4%
Profit/(Loss) on disposal of non- current assets	0.0	(0.6)	nm	0.3	(4.4)	nm
Amortisation of intangible assets	(0.5)	(0.6)	19.6%	(1.8)	(1.8)	0.8%
Operating profit	5.7	6.8	(17.1%)	17.3	14.5	19.2%
Finance income	0.0	0.0	(43.5%)	0.1	0.1	(69.1%)
Finance expense	(4.8)	(4.8)	(0.4%)	(15.0)	(14.6)	(2.8%)
Profit/(Loss) before taxation	0.9	2.1	(55.6%)	2.4	(0.0)	nm
Taxation	(1.4)	(0.5)	nm	(1.8)	(1.2)	(50.9%)
Profit/(Loss) for the period	(0.5)	1.6	nm	0.6	(1.2)	nm
<i>Other financial metrics</i> Staff costs (excluding central						
overheads)	46.4	42.1	(10.2%)	136.6	125.6	(8.8%)
Overhead expenses & bonus	5.4	5.7	5.4%	16.0	16.7	4.2%
Unit EBITDA	16.6	17.4	(4.4%)	48.1	50.0	(3.8%)
Unit EBITDA margin %	23.9%	25.8%	(1.9%)	23.6%	25.1%	(1.5%)
EBITDA margin %	16.1%	17.2%	(1.1%)	15.8%	16.7%	(0.9%)
EBITDAR	11.2	11.7	(4.2%)	32.4	33.8	(4.1%)
EBITDAR margin %	16.1%	17.3%	(1.2%)	15.9%	16.9%	(1.0%)
EBITDAR after non-underlying items	10.7	11.6	(8.2%)	30.7	33.2	(7.7%)
EBITDAR after non-underlying items margin %	15.4%	17.2%	(1.8%)	15.1%	16.6%	(1.5%)

#### Revenue

Revenue represents total fees receivable from local authorities and CCGs for services provided to the people we support.

- Q3 2021 revenue increased by £2.0 million, or 2.9% to £69.5 million from £67.5 million for Q3 2020, primarily due to fee increases (£2.1 million or 3.0%), like-for-like growth (£1.5 million or 2.2%) being partially offset by the Covid-19 Pandemic reduction in activity (£1.5 million or -2.2%).
- YTD 2021 revenue increased by £3.9 million, or 2.0% to £203.5 million from £199.6 million for YTD 2020, primarily due to fee increases (£6.2 million or 3.1%) and like-for-like growth (£3.9 million or 2.0%) being partially offset by the Covid-19 Pandemic reduction in activity (£5.5 million or -2.7%) and the SL Freehold Sale (£0.8m or -0.4%).



#### Staff costs

Staff costs consist of wages and salaries, social security costs and other pension costs.

- Staff costs (excluding overheads) for Q3 2021 increased by £4.3 million, or 10.2% to £46.4 million (which represented 66.8% of revenue) from £42.2 million (which represented 62.4% of revenue) for Q3 2020, primarily due to increases in staff costs as a result of National Minimum Wage increase (£2.2 million), staff required to support the growth in our business and reducing agency usage (£2.9 million), partially offset by the reduction in staff costs due to reduced activity relating to the Covid-19 Pandemic (c.£0.7 million).
- Staff costs (excluding overheads) for YTD 2021 increased by £11.0 million, or 8.8% to £136.6 million (which represented 67.1% of revenue) from £125.6 million (which represented 62.9% of revenue) for YTD 2020, primarily due to increases in staff costs as a result of National Minimum Wage increase (£6.6 million), staff required to support the growth in our business and reducing agency usage (£7.5 million), partially offset by the reduction in staff costs due to reduced activity relating to the Covid-19 Pandemic (c.£3.1 million).

#### Agency costs

Agency costs consist of expenditure on third party suppliers who provide Voyage with staff to carry out the day to day operations of the business.

- Agency costs for Q3 2021 reduced by £1.2 million, or 62.5% to £0.8million from £2.0 million for Q3 2020. This is primarily due to actions taken during the Covid-19 pandemic to significantly reduce agency usage in order to protect the people we support and with additional FTE's resulting in more permanent staff available to work.
- Agency costs for YTD 2021 reduced by £3.7 million, or 65.8% to £2.0 million from £5.7 million for YTD 2020. This is primarily due to actions taken during the Covid-19 pandemic to significantly reduce agency usage in order to protect the people we support and with additional FTE's resulting in more permanent staff available to work.

#### Direct expenses and consumables

Direct expenses and consumables include direct costs incurred in operating services on a day-to-day basis, including home provisions (e.g. food, etc.), day care activities, registration fees and therapists particularly for those people we support with acquired brain injuries.

- Q3 2021 direct expenses and consumables reduced by £0.2 million, or 10.5% to £1.8 million from £2.0 million for Q3 2020.
- YTD 2021 direct expenses and consumables reduced by £0.6 million, or 10.6% to £5.2 million from £5.8 million for YTD 2020.

#### Property lease rentals

Property lease rentals consist primarily of low-value leases, leases expiring within one month and lease payments for irrecoverable VAT that are out of scope under IFRS 16 and as such their cost remains within operating expenditure.



- Q3 2021 property lease stayed the same as Q3 2020 at £0.1 million.
- YTD 2021 property lease rentals reduced by £0.2million, or 35.1% to £0.3 million from £0.5 million for YTD 2020.

#### Other lease rentals

Other lease rentals consist of short-term hire vehicles, the VAT element of motor vehicle leases and car allowances. We currently lease approximately 250 vehicles, which are primarily used to transport the people we support.

- Q3 2021 other lease rentals reduced by £0.1m, or 3.6% to £0.2 million from £0.3 million for Q3 2020.
- YTD 2021 other lease rentals remained consistent as YTD 2020 at £0.8 million.

#### Other external charges

Other external charges consist of indirect costs incurred in running and maintaining services, local authority rates, council tax, repairs, utilities, training and professional fees.

- Q3 2021 other external charges reduced by £0.3 million, or 4.4%, to £4.9 million from £5.2 million for Q3 2020. This is due reductions in vehicle running costs and utility costs, partially offset by increases in repairs and insurance costs.
- YTD 2021 other external charges reduced by £1.1 million, or 6.9%, to £14.6 million from £15.7 million for YTD 2020. This is due reductions in vehicle running costs and utility costs, partially offset by increases in Professional Fees and Training.

#### EBITDA

EBITDA is not a recognised performance measure under IFRS and may not be directly comparable with similar measures used by other companies. We define EBITDA as earnings before non-underlying items, interest, tax, depreciation, impairment, profit/(loss) on disposal of assets and amortisation. We believe EBITDA provides additional useful information on the underlying performance of our business. This measure is consistent with how business performance is monitored internally.

- Q3 2021 EBITDA reduced by £0.4 million, or 3.9% to £11.2 million from £11.6 million for Q3 2020. This
  reduction is due to the extra contribution generated from the growth in our business, along with fee
  increases, being offset by increases in staff costs as a result of certain inflationary pay rises and National
  Minimum Wage in April 2020 of approx. 6%, with fee increases being applied to offset this throughout
  the rest of the year, along with the impact of the Covid-19 pandemic.
- YTD 2021 EBITDA reduced by £1.2 million, or 3.6% to £32.1 million from £33.3 million for YTD 2020. This reduction is due to the extra contribution generated from the growth in our business, along with fee increases, being offset by increases in staff costs as a result of certain inflationary pay rises and National Minimum Wage in April 2020 of approx. 6%, with fee increases being applied to offset this throughout the rest of the year, along with reduction in EBITDA in relation to the SL Freehold Sale (£0.8 million) along with the impact of the Covid-19 pandemic.



#### Non-underlying items

Non-underlying items include certain one-off cash and non-cash charges which are non-recurring.

- Q3 2021 non-underlying items were £0.6 million (Q3 2020: £0.1 million). Non-underlying items for Q3 2021 were primarily driven by additional reimbursement from prior periods relating to costs due to Covid-19 (e.g. personal protective equipment and certain staff costs) and one-off project costs relating to the Groups' programme to improve the quality of the service it provides to the people the Group supports and its customers by investing in its head office and operations functions.
- YTD 2021 non-underlying items were £1.8 million (Q3 2020: £0.6 million). Non-underlying items for YTD 2021 were primarily relating to costs due to Covid-19 (e.g. personal protective equipment and certain staff) and Professional Fees related to a Procurement costs reduction project along with one-off project costs relating to the Groups' programme to improve the quality of the service it provides to the people the Group supports and its customers by investing in its head office and operations functions.

#### EBITDA after non-underlying items

EBITDA after non-underlying items is not a recognised performance measure under IFRS and may not be directly comparable with similar measures used by other companies.

- Q3 2021 EBITDA after non-underlying items reduced by £0.9 million, or 7.9% to £10.6 million from £11.5 million for Q3 2020.
- YTD 2021 EBITDA after non-underlying items reduced by £2.4 million, or 7.3% to £30.3 million from £32.7 million for YTD 2020.

#### Depreciation of property, plant and equipment

Depreciation of property, plant and equipment comprises the write off of the cost of property, plant and equipment to their residual value over their estimated useful life. Non-current assets once classified as held for sale are not depreciated or amortised and are stated at the lower of previous carrying value and fair value.

- Q3 2021 depreciation and impairment of property plant and equipment increased by £0.9 million, or 27.3% to £4.4 million from £3.5 million for Q3 2020.
- YTD 2021 depreciation and impairment of property plant and equipment reduced by £0.4 million, or 3.4% to £11.6 million from £12.0 million for YTD 2020.

#### Profit/(Loss) on disposal of non-current assets

Profit on disposal of non-current assets represents the difference between the net disposal proceeds received and the net book value of non-current assets at the time of disposal.

- Q3 2021 the profit on the disposal of non-current assets was £nil (Q3 2020: £0.6 million loss which related to the sale of the portfolio of supported living freehold property).
- YTD 2021 the profit on the disposal of non-current assets was £0.3 million (YTD 2020: £4.4 million loss which principally related to the sale of the portfolio of supported living freehold property).



#### Amortisation of intangible assets

Intangible assets with finite useful lives that are acquired separately or in a business combination are carried at cost less accumulated amortisation and accumulated impairment losses. Amortisation is recognised on a straight-line basis over their estimated useful lives. The carrying amounts of intangible assets are reviewed annually to determine whether the assets have suffered an impairment loss.

- Q3 2021 amortisation of intangible assets reduced by £0.1 million or 19.6% to £0.5 million, compared to £0.6 million for Q3 2020.
- YTD 2021 amortisation of intangible assets remained the same as YTD 2020 at £1.8 million.

#### Operating profit

Operating profit consists of earnings before interest and taxation.

- Q3 2021 operating profit reduced by £1.1 million to £5.7 million from £6.8 million for Q3 2020.
- YTD 2021 operating profit increased by £2.8 million to £17.3 million from £14.5 million for YTD 2020.

#### Finance income

Finance income consists of interest received on current account and deposit account balances.

- Q3 2021 interest receivable and other income remained the same as Q3 2021 which was £nil.
- YTD 2021 interest receivable and other income remained the same as YTD 2020 at £0.1 million.

#### Finance expenses

Finance expenses on bank loans primarily consist of interest payable and fees relating to the Senior Secured Notes and Second Lien Notes (the 'Senior Facilities'), as well as other finance costs including the interest on the RCF.

- Q3 2021 interest payable and similar charges on bank loans remained the same as Q3 2020 at £4.8 million.
- YTD 2021 interest payable and similar charges on bank loans increased by £0.4 million to £15.0 million.

#### Profit/(Loss) before taxation

Profit before taxation represents the result of the statement of profit and loss before provision for taxation.

- Q3 2021 profit before taxation is £0.9 million, which compares to £2.1 million for Q3 2020, the movement is primarily due to a reduction in Operating Profit.
- YTD 2021 profit before taxation is £2.4 million, which compares to £0.0 million profit for YTD 2020, the movement is primarily due to YTD 2020 having a £4.4m loss on disposal of assets.



Taxation is based on the profit or loss for the year and takes into account deferred taxation movements.

- For Q3 2021 a taxation charge of £1.4 million was recognised compared to charge of £0.5 million for Q3 2020.
- For YTD 2021 taxation of £1.8 million was recognised compared to £1.2 million for YTD 2020.

#### Profit/(Loss) for the period

Profit/(Loss) for the period represents the result of the statement of profit and loss after provision for taxation.

- Q3 2021 loss after taxation is £0.5 million, which compares to £1.6 million profit for Q3 2020, the movement is primarily due to a reduction in EBITDA and increase in Non-underlying items and Depreciation.
- YTD 2021 profit after taxation is £0.6 million, which compares to £1.2 million loss for YTD 2020, the movement is primarily due to YTD 2020 having a £4.4m loss on disposal of assets.



# Liquidity and capital resources

Our principal sources of liquidity are our existing cash and cash equivalents, cash generated from operations and any borrowings under our RCF. Our principal uses of cash are to fund capital expenditures, provide working capital, meet debt service requirements and finance our strategic plans, including land and property purchases, property development and acquisitions. We believe that our operating cash flows and borrowing capacity under the RCF are sufficient to meet our requirements and commitments for the coming year.

At 31 December 2020 and 31 December 2019, our cash balances were £36.1 million and £22.2 million, respectively.

Net debt as at 31 December 2020 was £214.5 million, comprising £250.0 million of borrowings under the Senior Secured Notes and Second Lien Notes, partially offset by £36.1 million of cash. Within the £36.1 million cash balance is £0.6 million of restricted cash which is excluded from cash for the purposes of calculating the net debt. We have undrawn committed facilities of £45.0 million in the RCF. The resulting leverage was 4.89x.

Net debt as at 3 December 2019 was £228.2 million, comprising £250.0 million of borrowings under the Senior Secured Notes and Second Lien Notes, partially offset by £22.2 million of cash. Within the £22.2 million cash balance was £0.4 million of restricted cash which is excluded from cash for the purposes of calculating the net debt. We had undrawn committed facilities of £45.0 million in the RCF. The resulting leverage was 5.18x.

Leverage as at 31 December 2020 (calculated as defined in the legal financing documentation) was 4.89x. With the inclusion of IFRS16 lease liability and an adjustment for full year earnings from Day Opportunities Limited, the leverage increases to 5.28x.



#### Consolidated statement of cash flow

£ million	Q3 2021	Q3 2020	% Change	YTD 2021	YTD 2020	% Change
EBITDA before non-underlying items	11.2	11.6	(3.4%)	32.1	33.3	(3.6%)
Maintenance capex	(2.5)	(2.5)	0.0%	(8.2)	(6.8)	20.6%
Operating cash flow	8.7	9.1	(4.4%)	24.0	26.5	(9.4%)
Cash conversion %	77.7%	78.4%	(0.6%)	74.6%	<b>79.7%</b>	(5.1%)
Non-underlying items <sup>(1)</sup>	(0.6)	(0.1)	nm	(1.8)	(0.6)	nm
Working capital	2.9	2.0	45.0%	9.6	1.0	nm
Interest	(8.1)	(8.2)	(1.2%)	(17.1)	(16.8)	(1.8%)
Taxation	(0.4)	(0.1)	nm	(2.2)	(0.7)	nm
FCF before Dev. Capex, Acquisitions and Financing	2.4	2.8	(14.3%)	12.4	9.4	31.9%
Development capex ( <sup>2)</sup>	(0.4)	(0.3)	33.3%	(5.9)	(2.9)	nm
Acquisition ( <sup>3)</sup>	(4.7)	0.0	nm	(4.7)	(2.8)	(67.9%)
Proceeds from sale	0.4	5.3	(92.5%)	2.5	25.6	90.2%
FCF before Financing	(2.3)	7.8	nm	4.2	29.3	(85.7%)
Property and vehicle lease payments (IFRS16)	(0.9)	(0.9)	0.0%	(3.3)	(2.8)	(17.9%)
Net cash flow used in financing activities	0.0	0.0	nm	(45.0)	(23.0)	95.7%
Movement in cash for the period	(3.1)	6.9	nm	(44.0)	3.5	nm
Opening cash and cash equivalents	39.3	15.3	nm	80.1	18.7	nm
Closing cash and cash equivalents	36.1	22.2	62.6%	36.1	22.2	62.6%
Other financial metrics						
Maintenance capex, ex. IT spend (£m)	1.8	2.0	(9.7%)	5.1	5.1	(0.1%)
Maintenance capex, ex. IT spend (% revenue)	2.6%	3.0%	(0.4%)	2.5%	2.5%	(0.0%)
Maintenance capex, ex. IT spend (£k pa per bed)	3.9	4.2	(6.9%)	3.6	3.5	(2.7%)

(1) Excludes cash flows in relation to acquisition integration costs

(2) Net of disposal proceeds and includes development capital expenditure and capital expenditure with respect to supporting our head office function. Excludes cash flows in relation to acquisition capital expenditure

(3) Includes net overdraft acquired with subsidiaries

#### Maintenance Capex

Maintenance capital expenditure primarily comprises purchases of new replacement equipment and fixtures in our freehold and long lease hold properties and IT infrastructure and equipment.

- Q3 2021 maintenance capex was in line with Q3 2020 at £2.5 million.
- YTD 2021 maintenance capex increased by £1.4 million to £8.2 million from £6.8 million when compared with YTD 2020. The increase is driven by additional investment in our IT infrastructure to support business operations.



#### Operating cash flow

- Q3 2021 operating cash flow reduced by £0.4 million, or 4.4% to £8.7 million from £9.1 million for Q3 2020. The reduction is due to a £0.4 million reduction in EBITDA before Non-underlying items.
- YTD 2021 operating cash flow reduced by £2.5 million, or 9.4% to £24.0 million from £26.5 million for YTD 2020. The reduction is due to a £1.4 million increase in Maintenance Capex which is IT related and due to timing, and £1.2 million reduction in EBITDA before Non-underlying items.

#### Non-underlying items

- Q3 2021 non-underlying items increased by £0.5 million to £0.6 million from £0.1 million when compared with Q3 2020. The increase is primarily driven by one project off costs.
- YTD 2021 non-underlying items increased by £1.2 million to £1.8 million from £0.6 million when compared with YTD 2020. The increase is primarily driven by one off project costs.

#### Working capital

- Q3 2021 movement in working capital increased to an inflow of £2.9 million from an inflow of £2.0 million for Q3 2020. Primarily due to improved cash collection resulting in a reduction in Trade Debtors.
- YTD 2021 movement in working capital increased to an inflow of £9.6 million from an inflow of £1.0 million for YTD 2020. Primarily due to improved cash collection resulting in a reduction in Trade Debtors.

#### Interest

- Q3 2021 interest payable reduced by £0.1 million to £8.1 million from £8.2 million when compared to Q3 2020.
- YTD 2021 interest payable increased by £0.3 million to £17.1 million from £16.8 million when compared to YTD 2020.

#### Taxation

- For Q3 2021 we paid £0.4 million in relation to corporation tax payments made on account (Q3 2020: £0.1 million).
- For YTD 2021 we paid £2.2 million in relation to corporation tax payments made on account (YTD 2020: £0.7 million).

#### Free Cash Flow before Development Capex, Acquisitions and Financing

- Q3 2021 Free Cash Flow before Development Capex, Acquisitions and Financing reduced by £0.4 million to £2.4 million from £2.8 million in Q3 2020.
- YTD 2021 Free Cash Flow before Development Capex, Acquisitions and Financing increased by £3.0 million to an inflow of £12.4 million from an inflow of £9.4 million for YTD 2020.



#### Capital expenditure

Capital expenditure primarily comprises build costs and other professional expenses in connection with new builds, conversions of existing properties, and the purchase of motor vehicles. Our future capital (development) expenditure amounts will be discretionary, and we may adjust in any period according to our strategy to continue to selectively expand capacity and evaluate opportunities that enhance our profitability. We intend to finance all of our projected capital expenditure through a combination of cash flows from operations and borrowings under our RCF where necessary.

- Q3 2021 capital expenditure increased by £0.1 million to £0.4 million from £0.3 million for Q3 2020.
- YTD 2021 capital expenditure increased by £3.0 million to £5.9 million from £2.9 million for YTD 2020.

#### Acquisition

- Q3 2021 acquisition expenditure increased by £4.7 million to £4.7 million from £nil for Q3 2020 and is in relation to the purchase of Day Opportunities Limited.
- YTD 2021 acquisition expenditure increased by £1.9 million to £4.7 million from £2.8 million for YTD 2020 and is in relation to the purchase of Day Opportunities Limited.

#### Proceeds from sale

- For Q3 2021 there was £0.4 million cash inflow from the sale of land and property no longer required. This is a reduction of £4.9 million compared to Q3 2020 which was £5.3 million due to the additional cash received from the Supported Living Property Freehold Sale.
- For YTD 2021 there was £2.5 million cash inflow from the sale of land and property no longer required. This is a reduction of £23.1 million compared to YTD 2020 which was £25.6 million due to the Supported Living Property Freehold Sale.

#### Property and vehicle lease payments

- During Q3 2021 we made £0.9 million of lease payments under IFRS16 which is the same as made for Q3 2020.
- YTD 2021 we made £3.3 million of lease payments under IFRS16 which is £0.5 million more than YTD 2020.

#### Net cash flow used in financing activities

- Q3 2021 net cash flow used in financing activities was £nil which was the same as Q3 2020.
- YTD 2021 net cash flow used in financing activities was a £45.0 million outflow which was to settle the RCF facility, compared to £23.0 million outflow for YTD 2020 which was also settling the RCF facility at the time.



#### **Contractual obligations**

The following table summarises our material contractual obligations at 31 December 2020, showing the total principal amount payable and excluding any future interest payments.

otal
15.0
85.0
-
50.0
35.( -

(1) Represents the aggregate principal amount of the existing Senior Secured Notes

(2) Represents the aggregate principal amount of the existing Second Lien Notes

#### **Consolidated statement of financial position**

£ million	Dec-20	Dec-19	% Change
Non-Current Assets	415.7	408.0	1.9%
Current Assets			
Trade and Other Receivables, Prepayments	20.7	26.8	(23.0%)
Cash at bank and in hand	36.1	22.2	62.7%
Assets classified as held for sale	2.0	2.5	(18.1%)
Total Assets	474.5	459.4	(3.3%)
Non-current liabilities			
Loan Notes	263.5	265.3	0.7%
Tax Liabilities	11.3	10.3	(9.6%)
Accruals and Deferred Income	0.0	0.0	nm
Employee benefits	0.2	0.3	43.1%
Provisions for liabilities and charges	1.0	0.5	(100.2%)
Current Liabilities	59.7	50.8	(17.4%)
Equity	138.8	132.2	(5.0%)
Total Equity and Liabilities	474.5	459.4	(3.3%)

(1) Other receivables in December 2020 included £0.9 million of intercompany loans (December 2019: £1.0 million), and current liabilities in December 2020 included £2.1 million of intercompany loans (December 2019: £2.1 million).

(2) Loan notes included unamortised issue costs of £4.1 million (December 2019: £5.6 million).



# **Key Business Divisions**

		Revenue	!	Revenue			
£ million	Q3 2021	Q3 2020	% Change	YTD 2021	YTD 2020	% Change	
Registered	43.7	43.5	0.5%	131.1	86.3	51.9%	
Community Based Care	24.3	23.5	3.4%	72.5	45.8	58.2%	
Total	68.0	67.0	1.5%	203.5	199.6	2.0%	

		EBITDA		EBITDA			
£ million	Q3 2021	Q3 2020	% Change	YTD 2021	YTD 2020	% Change	
Desistered	0.4	0 5	(1.20/)	24.6	10.2	F1 10/	
Registered	8.4	8.5	(1.2%)	24.6	16.3	51.1%	
Community based care	2.6	2.7	(3.7%)	7.4	5.3	39.7%	
Total	11.1	11.2	(0.9%)	32.1	33.3	(3.6%)	

Other financial metrics	Q3 2021	Q3 2020	Change	YTD 2021	YTD 2020	Change
Average Registered occupancy	1,854	1,911	(57)	1,875	1,923	(48)
Average Registered occupancy %	92.4%	94.4%	(2.0%)	93.3%	94.4%	(1.1%)
Average Direct Weekly Community Based hours	101,000	98,800	2,200	98,600	97,000	1,600
Closing Registered occupancy	1,848	1,903	(55)	1,848	1,903	(55)
Closing Registered occupancy %	91.9%	94.2%	(2.3%)	91.9%	91.8%	0.1%
Closing Direct Weekly Community Based hours	100,700	94,200	1,900	100,700	98,800	1,900

# Registered EBITDA estimated Covid 19 Impact YTD

	Q3			Q3
£ million	2020	L4L	Covid	2021
Revenue	43.6	1.2	(0.9)	43.9
EBITDA	8.8	0.1	(0.7)	8.2

# Supported Living EBITDA estimated Covid 19 Impact YTD

£ million	Q3 2020 L4L				
Revenue	23.9	2.5	(0.8)	25.6	
EBITDA	<b>2.9</b>	<b>0.3</b>	<b>(0.3)</b>	<b>2.9</b>	



# **Property Analysis**

At the 31 December 2020 the number of freehold properties held was 268, an increase of 8 properties as at 31 December 2019. The net book value of the freehold properties was £315.3 million.

We have increased our provision of properties supporting the Community based care division by 24, with capacity increasing by 68 since 31 December 2019.

In our Registered care division at 31<sup>st</sup> December 2020, freehold properties made up 89.6% of capacity whereas in Community based care, freehold properties made up 7.1% of capacity. This in line with our strategy to utilise 3rd party capital to invest in property and capacity to drive Community based care growth.

31 December 2020	R	egistered	Co	ommunity	Daycare	DCA	Total		
	#	Capacity	#	Capacity	#	#	#	Capacity	
Freehold	231	1,802	25	90	5	7	268	1,892	
Leasehold/Rental <sup>(1)</sup>	31	209	3	10	8	29	71	219	
3rd Party Owned <sup>(2)</sup>	0	0	301	1,166	1	4	306	1,166	
Totals	262	2,011	329	1,266	14	40	645	3,277	
Freehold NBV (£m) <sup>(3)</sup>		306.2	7.1		2.0			315.3	

31 December 2019	Re	egistered	Community		Daycare	DCA		Total
	#	Capacity	#	Capacity	#	#	#	Capacity
Freehold	228	1,777	23	94	4	5	260	1,871
Leasehold/Rental (1)	36	243	3	20	9	32	80	263
3rd Party Owned <sup>(2)</sup>	0	0	279	1,084	2	4	285	1,084
Totals	264	2,020	305	1,198	15	41	625	3,218

Movement	R	egistered	Community		Daycare	DCA	Total		
	#	Capacity	#	Capacity	#	#	#	Capacity	
Freehold	3	25	2	(4)	1	2	8	21	
Leasehold/Rental <sup>(1)</sup>	(5)	(34)		(10)	(1)	(3)	(9)	(44)	
3rd Party Owned <sup>(2)</sup>	0		22	82	(1)	0	21	82	
Totals	(2)	(9)	24	68	(1)	(1)	20	59	

<sup>(1)</sup> Leasehold/Rental includes properties which are on a long term lease and properties on short term rental which have been obtained to support immediate commissioner requirements.

<sup>(2)</sup> 3rd Party owned Supported Living properties are leased to a Registered Provider such as a Housing Association and then rented to the people we support. Rent and maintenance are usually covered by Housing Benefit claimed by the people we support.

<sup>(3)</sup> Freehold NBV is not seperately shown under DCA, as the Freehold 'DCA' offices operate from Freehold 'Community' Properties. Freehold NBV excludes assets held for sale and leasehold, encumbered and third party properties.

# Voyage BidCo Limited

# **Condensed Consolidated Financial Statements** (unaudited)

For the 3 and 9 month period ended 31 December 2020

**Registered Number: 05752534** 



Voyage BidCo Limited Condensed Consolidated Financial Statements (unaudited) For the 3 and 9 month period ended 31 December 2020



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## Voyage BidCo Limited Condensed Consolidated Statement of Profit and Loss (unaudited) For the 3 and 9 month period ended 31 December 2020



		3 months	ended 31 De 2020	ecember	3 months	3 months ended 31 December 2019				
	I	Underlying	Non- underlying items (2)	Total	Underlying	Non- underlying items (2)	Total			
	Notes	£000	£000	£000	£000	£000	£000			
Continuing operations										
Revenue		69,473	-	69,473	67,501	-	67,501			
Operating expenses	5	(62,431)	(1,361)	(63,792)	(60,341)	(300)	(60,641)			
Adjusted EBITDA (1)		11,186	(598)	10,588	11,642	(141)	11,501			
Depreciation and impairment of	of	(3 <i>,</i> 658)	(763)	(4,421)	(3,314)	(159)	(3,473)			
property, plant and equipment	t									
Profit / (loss) on disposal of		17	-	17	(552)	-	(552)			
assets										
Amortisation of intangible asse	ets	(503)	-	(503)	(616)	-	(616)			
	-									
Operating profit		7,042	(1,361)	5,681	7,160	(300)	6,860			
Finance income	6	40	-	40	28	-	28			
Finance expense	7	(4,783)	-	(4,783)	(4,764)	-	(4,764)			
Profit before taxation	-	2,299	(1,361)	938	2,424	(300)	2,124			
Taxation	8	(1,441)	-	(1,441)	(488)	-	(488)			
Profit / (loss) for the period from continuing operations	_	858	(1,361)	(503)	1,936	(300)	1,636			
Profit / (loss) attributable to equity holders of the parent	-	858	(1,361)	(503)	1,936	(300)	1,636			

(1) Adjusted EBITDA represents earnings before interest, tax, depreciation, amortisation, impairments and profit / (loss) on disposal of assets.

(2) Further breakdown of non-underlying items analysed in note 4.

## Voyage BidCo Limited Condensed Consolidated Statement of Profit and Loss (unaudited) continued For the 3 and 9 month period ended 31 December 2020



		9 months	ended 31 D 2020	ecember	9 months ended 31 December 2019			
		Underlying	Non- underlying items (2)	Total	Underlying	Non- underlying items (2)	Total	
	Notes	£000	£000	£000	£000	£000	£000	
Continuing operations								
Revenue		203,521	-	203,521	199,596	-	199,596	
Operating expenses	5	(184,183)	(2,062)	(186,245)	(184,020)	(1,080)	(185,100)	
Adjusted EBITDA (1)		32,106	(1,779)	30,327	33,267	(555)	32,712	
Depreciation and impairment o property, plant and equipment	f	(10,512)	(1,064)	(11,576)	(10,247)	(1,730)	(11,977)	
Loss on disposal of assets		(473)	-	(473)	(5,646)	-	(5,646)	
Profit on termination of lease		-	781	781	-	1,205	1,205	
obligation Amortisation of intangible asset	S	(1,783)	-	(1,783)	(1,798)	-	(1,798)	
Operating profit	-	19,338	(2,062)	17,276	15,576	(1,080)	14,496	
Finance income	6	140	-	140	83	-	83	
Finance expense	7	(15,031)	-	(15,031)	(14,582)	-	(14,582)	
Profit / (loss) before taxation	-	4,447	(2,062)	2,385	1,077	(1,080)	(3)	
Taxation	8	(1,771)	-	(1,771)	(1,174)	-	(1,174)	
Profit / (loss) for the period from continuing operations	-	2,676	(2,062)	614	(97)	(1,080)	(1,177)	
Profit / (loss) attributable to equity holders of the parent	-	2,676	(2,062)	614	(97)	(1,080)	(1,177)	

(1) Adjusted EBITDA represents earnings before interest, tax, depreciation, amortisation, impairments and profit / (loss) on disposal of assets.

(2) Further breakdown of non-underlying items analysed in note 4.

Voyage BidCo Limited Condensed Consolidated Statement of Other Comprehensive Income For the 3 and 9 month period ended 31 December 2020



	3 months ended 31 December 2020 £000	3 months ended 31 December 2019 £000
(Loss) / profit for the period	(503)	1,636
<i>Items that will not be reclassified to profit and loss</i> Remeasurements of the defined benefit liability	-	-
Total comprehensive (expense) / income attributable to equity holders of the parent for the financial period	(503)	1,636
	9 months ended 31 December 2020 £000	9 months ended 31 December 2019 £000
Profit / (loss) for the period	614	(1,177)
<i>Items that will not be reclassified to profit and loss</i> Remeasurements of the defined benefit liability	-	-
Total comprehensive income / (expense) attributable to	614	(1,177)

# Voyage BidCo Limited Condensed Consolidated Statement of Financial Position (unaudited) At 31 December 2020



	Notes	31 Deceml £000	ber 2020 £000	31 Deceml £000	ber 2019 £000	31 Marc £000	h 2020 £000
Non-current assets							
	0	40 425		46 570		46 504	
Goodwill	9 10	48,135		46,578		46,581	
Intangible assets	10	5,833		6,028		5,718	
Property, plant and equipment	11	361,729		355,351		358,771	
		-	415,697	-	407,957	-	411,070
Current assets							
Trade and other receivables		20,455		26,826		27,053	
Corporation tax receivable		202		-		-	
Cash and cash equivalents		36,119		22,195	_	80,139	
		56,776		49,021		107,192	
Assets classified as held for sale	12	2,014		2,459		1,038	
		-	58,790	-	51,480	-	108,230
Total assets		-	474,487	-	459,437	-	519,300
Current liabilities							
Loans and borrowings	13	3,455		2,736		48,892	
Trade and other payables		35,197		28,406		30,626	
Accruals and deferred income		20,753		17,847		24,136	
Corporation tax payable		-		910		503	
Provisions	14	267		548		267	
Other financial liabilities	15	-		400		-	
		-	59,672	-	50,847	-	104,424
Non-current liabilities							
Loans and borrowings	13	263,499		265,282		264,536	
Tax liabilities	10	11,341		10,349		10,942	
Provisions	14	981		490		962	
Employee benefits		161		283		217	
		-	275,982	-	276,404		276,657
		-		-		-	
Total liabilities		-	335,654	-	327,251		381,081
Net assets		-	138,833	-	132,186	-	138,219

# Voyage BidCo Limited Condensed Consolidated Statement of Financial Position (unaudited) continued At 31 December 2020



Notes	31 Decemb £000	er 2020 £000	31 Decemb £000	er 2019 £000	31 Marcl £000	h 2020 £000
<b>Equity</b> Capital and reserves						
Issued share capital Share premium	- 252,872		- 252,872		- 252,872	
Retained earnings Total equity attributable to equity holders of the parent	(114,039) _	138,833	(120,686) _	132,186	(114,653) _	138,219

Company registered no. 05752534

# Voyage BidCo Limited Condensed Consolidated Statement of Changes in Equity (unaudited) For the 3 month period ended 31 December 2020



Group	lssued share capital £000	Share premium £000	Retained earnings £000	Total parent equity £000
At 1 October 2020		252,872	(113,536)	139,336
Total comprehensive income for the period				
Loss for the period	-	-	(503)	(503)
Other comprehensive income	-	-	-	-
Total comprehensive expense for the period	-	-	(503)	(503)
At 31 December 2020	-	252,872	(114,039)	138,833

#### For the 3 month period ended 31 December 2019

Group	Issued share capital £000	Share premium £000	Retained earnings £000	Total parent equity £000
At 1 October 2019		252,872	(122,322)	130,550
Total comprehensive income for the period				
Profit for the period	-	-	1,636	1,636
Other comprehensive income	-	-	-	-
Total comprehensive income for the period	-	-	1,636	1,636
At 31 December 2019		252,872	(120,686)	132,186

Voyage BidCo Limited

Condensed Consolidated Statement of Changes in Equity (unaudited) continued For the 9 month period ended 31 December 2020



Group	Issued share capital £000	Share premium £000	Retained earnings £000	Total parent equity £000
At 1 April 2020		252,872	(114,653)	138,219
Total comprehensive income for the period				
Profit for the period	-	-	614	614
Other comprehensive income	-	-	-	-
Total comprehensive income for the period	-	-	614	614
At 31 December 2020		252,872	(114,039)	138,833

# For the 9 month period ended 31 December 2019

Group	Issued share capital £000	Share premium £000	Retained earnings £000	Total parent equity £000
At 1 April 2019		252,872	(119,509)	133,363
Total comprehensive income for the period				
Loss for the period	-	-	(1,177)	(1,177)
Other comprehensive income	-	-	-	-
Total comprehensive expense for the period	-	-	(1,177)	(1,177)
At 31 December 2019		252,872	(120,686)	132,186

# Voyage BidCo Limited Condensed Consolidated Statement of Cash Flow (unaudited) For the 3 and 9 month period ended 31 December 2020



	3 months ended 31 December 2020	3 months ended 31 December 2019	9 months ended 31 December 2020	9 months ended 31 December 2019
	£000	£000	£000	£000
Cash flows from operating activities	(502)	1.626	64.4	
(Loss) / profit for the period	(503)	1,636	614	(1,177)
Adjustments for:				
Depreciation and impairment of property,	4,421	3,473	11,576	11,977
plant and equipment				
(Profit) / loss on disposal of non-current assets	(17)	552	473	5,646
Profit on termination of lease obligation	-	-	(781)	(1,205)
Amortisation of intangible assets	503	616	1,783	1,798
Finance income	(40)	(28)	(140)	(83)
Finance expense	4,783	4,764	15,031	14,582
Taxation	1,441	488	1,771	1,174
Movements in working capital:				
Decrease / (increase) in trade and other receivables	363	1,050	5,013	(307)
Increase / (decrease) in trade and other payables	2,077	289	4,529	(1,051)
Increase in accruals and deferred income	515	700	147	1,922
(Decrease) / increase in provisions, employee benefits and other financial liabilities	(56)	-	(56)	400
Cash generated from operating activities	13,487	13,540	39,960	33,676
Interest paid	(8,126)	(8,175)	(17,257)	(16,873)
Tax paid	(441)	(79)	(2,246)	(654)
Net cash generated from operating activities	4,920	5,286	20,457	16,149

# Voyage BidCo Limited

Condensed Consolidated Statement of Cash Flow (unaudited) continued For the 3 and 9 month period ended 31 December 2020



	3 months ended 31 December 2020 £000	3 months ended 31 December 2019 £000	9 months ended 31 December 2020 £000	9 months ended 31 December 2019 £000
Cash flows from investing activities				
Interest received	14	16	111	48
Payments to acquire property, plant and equipment	(2,705)	(2,777)	(13,396)	(9,438)
Payments to acquire intangible assets	(188)	(11)	(747)	(237)
Proceeds from sales of property, plant and equipment	419	5,323	2,546	25,640
Net cash outflow on acquisition of subsidiaries	(4,724)	-	(4,724)	(2,814)
Net cash (used in) / generated from investing activities	(7,184)	2,551	(16,210)	13,199
Cash flows from financing activities				
Repayment of loans and borrowings	-	-	(45 <i>,</i> 000)	(23,000)
Property and vehicle lease payments	(877)	(897)	(3,267)	(2 <i>,</i> 839)
Net cash used in financing activities	(877)	(897)	(48,267)	(25,839)
Net (decrease) / increase in cash and cash equivalents in the period	(3,141)	6,940	(44,020)	3,509
Cash and cash equivalents at the beginning of the period	39,260	15,255	80,139	18,686
Cash and cash equivalents at the end of the period	36,119	22,195	36,119	22,195

#### Voyage BidCo Limited Notes to the Condensed Consolidated Financial Statements (unaudited) For the 3 and 9 month period ended 31 December 2020



#### 1 Reporting entity

Voyage BidCo Limited (the Company) is a company incorporated in England and Wales. The consolidated financial statements consolidate those of the Company and its subsidiaries (together referred to as the Group). The principal activity of the Group is the provision of high quality care and support services for people with learning disabilities, brain injuries and other complex needs.

#### 2 Accounting policies

These interim financial statements have been prepared in accordance with IAS 34 Interim Financial Reporting. They do not include all of the financial information required for full annual financial statements. The Group has prepared the condensed consolidated financial statements in accordance with IFRS applicable for the 3 and 9 month period ended 31 December 2020, together with comparative period data for the 3 and 9 month period ended 31 December 2019.

The financial information contained herein is unaudited and does not constitute statutory accounts as defined by Section 435 of the Companies Act 2006.

The condensed consolidated financial statements have been prepared under the historical cost convention except for certain financial instruments which are stated at fair value through the Statement of Profit and Loss. Non-current assets held for sale are stated at the lower of previous carrying value and fair value.

In preparing these condensed consolidated financial statements, management have made judgements, estimates and assumptions that affect the application of accounting policies and reported amounts of assets and liabilities, revenue and expenses. Estimates and underlying assumptions are reviewed on an ongoing basis and any revisions to these estimates are recognised in the period in which the estimates are revised and in any future period affected.

The accounting policies applied in these condensed consolidated financial statements are consistent with the statutory accounts for the Company and the Group for the year ended 31 March 2020. In addition, the risks and risk management activities identified in the statutory accounts for the Company and the Group for the year ended 31 March 2020 should be referred to in connection with these condensed consolidated financial statements as they remain applicable.

#### Adopted IFRS not yet applied

The following amended standards and interpretations have been endorsed by the EU but are not yet effective:

- IFRS 17 Insurance Contracts (effective date to be confirmed);
- Amendments to IFRS 3: Definition of a Business (effective date to be confirmed);
- Amendments to IFRS 9, IAS 39 and IFRS 7: Interest Rate Benchmark Reform (effective date to be confirmed).

The above standards and interpretations are not expected to have a significant impact on the Group's consolidated financial statements.

#### Voyage BidCo Limited Notes to the Condensed Consolidated Financial Statements (unaudited) continued For the 3 and 9 month period ended 31 December 2020



# 2 Accounting policies - continued

#### Going concern

The financial statements have been prepared on a going concern basis which the Directors consider to be appropriate for the following reasons:

The Group, of which the Company is a member, is funded through a combination of Shareholders' Funds, Unsecured Shareholders' Loans, Senior Secured Notes, Second Lien Notes and cash generated from operations. These comprised £215 million of 5.875% Senior Secured Notes and £35 million of 10% Second Lien Notes, due in 2023, and a Revolving Credit Facility of £45.0 million, due 2023, was undrawn at 31 December 2020. The Directors are mindful of the due date of the external financing arrangements and recognise the need to review refinancing or capital structure options at an appropriate time. The Investor and Management Fixed Rate Unsecured Loan Notes are payable at the earlier of an exit or September 2024.

The Directors have prepared a 5-year forecast from April 2020, together with detailed 'worse case' cash flow forecasts through to 31 March 2022, which reflect severe but plausible downsides. This indicates that the Group will have sufficient funds to meet its liabilities as they fall due for that period. Whilst the UK's economic outlook resulting from the global COVID-19 pandemic remains uncertain, the Directors have considered the impact to the Group by conducting extensive scenario analysis on the Group's profitability, the availability of cash to meet liabilities as they fall due and its compliance with the debt covenant. Additionally, the Directors continue to assess the ability to refinance in each scenario.

Taking the above into consideration, the impact of the contingent liability set out in Note 17 and the principal risks of the Group, the Directors believe that there are no material uncertainties to the Group's ability to operate as a going concern and to continue realising its assets and discharging its liabilities in the normal course of business. Therefore it is appropriate to prepare the financial statements on a going concern basis. The financial statements do not include any adjustments that would result from the basis of preparation being inappropriate.

## **3** Operating segments

Information reported to senior management for the purposes of resource allocation and assessment of performance of each segment focuses on the type of care services provided by the Group. The Group operates solely within the UK therefore no geographical segment reporting has been disclosed. The primary business segments stated below are based on the Group's management and internal reporting structure.

- Registered: supporting individuals in our specially adapted homes; and
- Community Based Care: supporting individuals in their own home.

The reported segmental information represents income and expenditure generated from external customers and external suppliers only. There were no inter-segment transactions reported during the current period (2019: £Nil).

The accounting policies of the reportable segments are the same as the Group's accounting policies described in note 2. Segment profits represents adjusted EBITDA earned by each segment without allocation of non-underlying items or finance costs which is consistent with the information reported to senior management.

Notes to the Condensed Consolidated Financial Statements (unaudited) continued For the 3 and 9 month period ended 31 December 2020



**3** Operating segments - continued

## Segment results

For the 3 month period ended 31 December 2020	Registered	Community Based Care	Group
	£000	£000	£000
Revenue	43,906	25,567	69,473
Adjusted EBITDA (before non-underlying items)	8,240	2,946	11,186
Non-underlying items		-	(598)
Adjusted EBITDA (after non-underlying items)			10,588
Depreciation of property, plant and equipment			(4,421)
Profit on disposal of assets			17
Amortisation of intangible assets			(503)
Net finance expense			(4,743)
Taxation			(1,441)
Loss for the period		-	(503)

### Segment results

For the 3 month period ended 31 December 2019	Registered	Community Based Care	Group
	£000	£000	£000
Revenue	43,607	23,894	67,501
Adjusted EBITDA (before non-underlying items)	8,762	2,880	11,642
Non-underlying items			(141)
Adjusted EBITDA (after non-underlying items)			11,501
Depreciation and impairment of property, plant and equipm	ent		(3,473)
Loss on disposal of assets			(552)
Amortisation of intangible assets			(616)
Net finance expense			(4,736)
Taxation			(488)
Profit for the period		_	1,636

Loss for the period

Notes to the Condensed Consolidated Financial Statements (unaudited) continued For the 3 and 9 month period ended 31 December 2020



(1,177)

Segment results

**3** Operating segments - continued

For the 9 month period ended 31 December 2020	Registered	Community Based Care	Group
	£000	£000	£000
Revenue	131,056	72,465	203,521
Adjusted EBITDA (before non-underlying items)	24,665	7,441	32,106
Non-underlying items			(1,779)
Adjusted EBITDA (after non-underlying items)			30,327
Depreciation of property, plant and equipment			(11,576)
Loss on disposal of assets			(473)
Profit on termination of lease obligation			781
Amortisation of intangible assets			(1,783)
Net finance expense			(14,891)
Taxation			(1,771)
Profit for the period		_	614
	Segment	results	

For the 9 month period ended 31 December 2019	Registered	Community Based Care	Group
	£000	£000	£000
Revenue	129,883	69,713	199,596
Adjusted EBITDA (before non-underlying items)	25,063	8,204	33,267
Non-underlying items			(555)
Adjusted EBITDA (after non-underlying items)			32,712
Depreciation and impairment of property, plant and equipm	nent		(11,977)
Loss on disposal of assets			(5,646)
Profit on termination of lease obligation			1,205
Amortisation of intangible assets			(1,798)
Net finance expense			(14,499)
Taxation			(1,174)



## 4 Non-underlying items

The Group separately identifies and discloses certain items, referred to as non-underlying items, by virtue of size, nature and occurrence. This is consistent with the way that financial performance is measured by senior management and assists in providing a meaningful analysis of operating results by excluding items that may not be part of the ordinary activity of the business.

The following table details the non-underlying items that have been incurred in the period:

		3 months ended 31 December 2020 £000	3 months ended 31 December 2019 £000	9 months ended 31 December 2020 £000	9 months ended 31 December 2019 £000
Non-underlying items:	Note				
Restructuring costs	а	-	-	231	206
Impairment of property, plant and equipment	b	763	159	1,064	1,730
Project costs	С	61	141	146	413
Purchase of long-term lease	d	-	-	(781)	(1,205)
COVID-19 related expenditure	е	2,005	-	6,520	-
COVID-19 related reimbursements	f	(1,582)	-	(5 <i>,</i> 844)	-
Consultancy fees	g	58	-	670	-
Acquisition costs	h	56	-	56	66
Day care income	i	-	-	-	(130)
	-	1,361	300	2,062	1,080

The key elements of the expenditure for both periods are set out below:

# (a) Restructuring costs

For the 3 and 9 month period ended 31 December 2020, the Group incurred remuneration costs of £nil and £231,000, respectively, in relation to restructuring its workforce (3 and 9 month period ended 31 December 2019: £nil and £206,000, respectively).

# (b) Impairment of property, plant and equipment

For the 3 and 9 month period ended 31 December 2020, the Group recognised an impairment charge due to the carrying amount of an asset exceeding its recoverable amount. As a result an impairment charge of £763,000 and £1,064,000, respectively, was incurred (3 and 9 month period ended 31 December 2019: £159,000 and £1,730,000, respectively).



## 4 Non-underlying items - continued

(c) Project costs

The Group is undertaking a programme to improve the quality of the service it provides to the people the Group supports and its customers by investing in its head office and operational function including the implementation of an operational ERP system, as a result for the 3 and 9 month period ended 31 December 2020 fees of £61,000 and £146,000, respectively, were incurred (3 and 9 month period ended 31 December 2019: £141,000 and £413,000, respectively).

(d) Purchase of long-term lease

For the 3 and 9 month period ended 31 December 2020, the Group acquired the freehold of leasehold property and a profit of £nil and £781,000, respectively was generated due to the carrying value of the lease liability exceeding the right of use asset (3 and 9 month period ended 31 December 2019: £nil and £1,205,000, respectively).

(e) COVID-19 related expenditure

The Group incurred additional costs in relation to dealing with the impact of the global pandemic caused by the COVID-19 outbreak. For the 3 and 9 month period ended 31 December 2020, costs totalled £2,005,000 and £6,520,000, respectively (3 and 9 month period ended 31 December 2019: fnil).

(f) COVID-19 related reimbursements

The Group was reimbursed for costs in relation to the impact of the global pandemic caused by the COVID-19 outbreak. For the 3 and 9 month period ended 31 December 2020, reimbursements from customers, totalled £1,582,000 and £5,844,000, respectively (3 and 9 month period ended 31 December 2019: £nil).

# (g) Consultancy fees

For the 3 and 9 month period ended 31 December 2020, the Group incurred costs of £58,000 and £670,000, respectively, in relation to professional advice and consultancy services relating to a one off project to improve procurement capabilities and reduce operating costs (3 and 9 month period ended 31 December 2019: £nil).

## (h) Acquisition costs

For the 3 and 9 month period ended 31 December 2020, the Group incurred acquisition costs in relation to the acquisition of Day Opportunities Limited of £56,000 (9 month period ended 31 December 2019 in relation to Fox Elms Community Care Limited £66,000).

## (i) Day care income

For the 9 month period ended 31 December 2019, the Group was in receipt of funds in relation to backdated VAT on its Day Care business of £130,000 (9 month period ended 31 December 2020: £nil).

Notes to the Condensed Consolidated Financial Statements (unaudited) continued For the 3 and 9 month period ended 31 December 2020



5	Operating profit before taxation	3 months ended 31 December 2020 £000	3 months ended 31 December 2019 £000	9 months ended 31 December 2020 £000	9 months ended 31 December 2019 £000
		£000	£000	£000	£000

Operating profit before taxation is stated after charging / (crediting):

## **Continuing operations**

Direct expenses and consumables	1,703	1,955	6,288	5,823
Staff costs:				
Wages and salaries	46,379	42,850	135,509	127,455
Social security costs	3,277	2,849	9,619	8,392
Other pension costs	891	795	2,608	2,373
Operating lease rentals:				
Other lease rentals	63	199	334	640
Plant and machinery	71	88	241	249
Depreciation	3,658	3,314	10,512	10,247
Impairment of property, plant and equipment	763	159	1,064	1,730
(Profit) / loss on disposal of assets	(17)	552	473	5,646
Profit on termination of lease obligation	-	-	(781)	(1,205)
Amortisation of intangible assets	503	616	1,783	1,798
Other external charges	6,501	7,264	18,595	22,082
Receipts in respect of VAT on the Group's day				(120)
care activities	-	-	-	(130)
	63,792	60,641	186,245	185,100

Notes to the Condensed Consolidated Financial Statements (unaudited) continued For the 3 and 9 month period ended 31 December 2020



#### 6 Finance income

	3 months	3 months	9 months	9 months
	ended 31	ended 31	ended 31	ended 31
	December	December	December	December
	2020	2019	2020	2019
	£000	£000	£000	£000
Continuing operations				
Bank interest receivable	40	28	140	83

#### 7 Finance expense

·	3 months ended 31 December 2020 £000	3 months ended 31 December 2019 £000	9 months ended 31 December 2020 £000	9 months ended 31 December 2019 £000
Continuing operations				
Bank interest including RCF non-utilisation fees	142	140	1,018	695
Loan notes interest	4,417	4,393	13,253	13,184
Unwinding of lease liabilities	192	196	595	587
Other finance costs	32	35	165	116
	4,783	4,764	15,031	14,582

Loan notes interest comprises loan notes interest of £4,032,000 and £12,098,000 for the 3 and 9 month period ended 31 December 2020 respectively (£4,115,000 and £12,107,000 for the 3 and 9 month period ended 31 December 2019 respectively) and amortisation of issue costs and original issue discount of £385,000 and £1,155,000 for the 3 and 9 month period ended 31 December 2020 respectively (£278,000 and £1,077,000 for the 3 and 9 month period ended 31 December 2019 respectively).

## 8 Taxation

The Group's underlying consolidated effective tax rate in respect of continuing operations for the 3 and 9 month period ended 31 December 2020 is 62.7% and 39.8%, respectively (3 and 9 month period ended 31 December 2019: 20.1% and 109.0%, respectively).

The Group's consolidated total effective tax rate in respect of continuing operations for the 3 and 9 month period ended 31 December 2020 is 153.6% and 74.2%, respectively (3 and 9 month period ended 31 December 2019: 23.0% and (39,133.3)%, respectively).

The taxation is recognised based on management's best estimate of the weighted-average annual tax rate expected for the full financial year multiplied by the pre-tax income of the interim reporting period.

Notes to the Condensed Consolidated Financial Statements (unaudited) continued For the 3 and 9 month period ended 31 December 2020



### 9 Goodwill

10

	31 December 2020 £000	31 December 2019 £000	31 March 2020 £000
Cost			
Opening cost	55,137	54,008	54,008
Acquisitions*	1,554	1,126	1,129
Closing cost	56,691	55,134	55,137
Accumulated impairment charge			
Opening and closing impairment	8,556	8,556	8,556
Net book value			
Closing net book value	48,135	46,578	46,581
Opening net book value	46,581	45,452	45,452
Intangible assets			
	31 December 2020	31 December 2019	31 March 2020
	£000	£000	£000
Cost	1000	1000	1000
Opening cost	14,466	13,193	13,193
Acquisitions*	1,151	1,341	1,341
Additions	747	239	520
Disposals	-	-	(588)
Closing cost	16,364	14,773	14,466
Amortisation			
Opening amortisation	8,748	6,947	6,947
Provided during the period	1,783	1,798	2,371
On disposals			(570)
Closing amortisation	10,531	8,745	8,748
Net book value			
Closing net book value	5,833	6,028	5,718

\* During the 9 month period ended 31 December 2020, the Group acquired the share capital of Day Opportunities Limited. The Group has applied IFRS 3 'Business Combinations' and provisional amounts have been recognised. Subsequent adjustments to these provisional amounts may be made to reflect the facts and circumstances that were in existence at the acquisition date, but which are determined at a later date.

Notes to the Condensed Consolidated Financial Statements (unaudited) continued For the 3 and 9 month period ended 31 December 2020



### 11 Property, plant and equipment

	31 December	31 December	31 March
	2020	2019	2020
	£000	£000	£000
Cost			
Opening cost	486,906	514,305	514,305
Acquisitions	2,244	20	20
Additions	14,230	14,325	19,187
Assets classified as held for sale	(2,646)	(877)	(5 <i>,</i> 945)
Disposals	(2,304)	(42,957)	(40,661)
Closing cost	498,430	484,816	486,906
Depreciation			
Opening depreciation	128,135	130,346	130,346
Charge for the period	10,512	10,247	13,696
Impairment	1,064	1,730	2,180
Assets classified as held for sale	(1,238)	(409)	(2 <i>,</i> 885)
Disposals	(1,772)	(12,449)	(15,202)
Closing depreciation	136,701	129,465	128,135
Net book value			
Closing net book value	361,729	355,351	358,771
Opening net book value	358,771	383,959	383,959

#### 12 Non-current assets classified as held for sale

Management have committed to a plan to sell a number of properties through a sale transaction rather than to continue to operate those properties. Accordingly, the properties are being presented as assets held for sale. Efforts to sell the properties have started and a sale is expected to be completed within one year from the date of classification.

As at 31 December 2020, the assets classified as held for sale are £2,014,000 (31 December 2019: £2,459,000 and 31 March 2020: £1,038,000).

#### 13 Loans and borrowings

	31 December 2020 £000	31 December 2019 £000	31 March 2020 £000
Bank loans	-	-	45,000
Loan notes	245,904	244,400	244,748
Lease liabilities	21,050	23,618	23,680
	266,954	268,018	313,428

Loan notes include unamortised issue costs and original issue discount of £4,096,000 (31 December 2019: £5,600,000 and 31 March 2020: £5,252,000) which after deducting from the loan note balance due of £250,000,000 results in a net loan note liability of £245,904,000 (31 December 2019: £244,400,000 and 31 March 2020: £244,748,000).



## 13 Loans and borrowings - continued

As at 31 December 2020 there was accrued interest of £2,689,000 (31 December 2019: £2,698,000 and 31 March 2020: £6,721,000) included within accruals disclosed within current liabilities in the Statement of Financial Position but excluded from this note.

Total debt can be analysed as falling due:

	31 December	31 December	31 March
	2020	2019	2020
	£000	£000	£000
In one year or less	3,455	2,736	48,892
Between one and five years	254,646	253,309	254,596
After five years	8,853	11,973	9,940
	266,954	268,018	313,428

## Loan notes

The Group issued £250 million of Loan Notes comprising £215 million Senior Secured Notes due 2023 and £35 million Second Lien Notes due 2023. In addition, the Group is party to a £45 million Revolving Credit Facility. The notes are listed on the Channel Island Stock Exchange. The interest rate and repayment terms of these loan notes are as follows:

The interest rate and repayment terms of these loan notes are as follows:

Debt instruments	Currency	Loan balance £000	Interest rate	Repayment terms
Senior Secured Loan Notes	GBP	215,000	5.875%	May-23
Second Lien Notes	GBP	35,000	10.00%	Nov-23
Revolving Credit Facility				
Utilised	GBP	-	LIBOR + 3.25%	Feb-23
Non utilised	GBP	45,000	1.1%	Feb-23

## 14 Provisions

The Group's dilapidation provision is determined by discounting expected cash outflows at a pre-tax rate that reflects current market assessments of the time value of money. The provisions recognised will unwind over the term of each lease.



### **15** Financial instruments

The fair values of all assets and liabilities by class together with their carrying amounts shown in the balance sheet are as follows:

	Carrying amount				Fair value
_	Financial		Other		
	Liabilities	Loans and	financial		
	at FV	receivables	assets	Total	Total
At 31 December 2020	£000	£000	£000	£000	£000
Financial assets not measured at fair value					
Trade and other receivables	-	18,439	-	18,439	18,439
Cash and cash equivalents	-	36,119	-	36,119	36,119
-	-	54,558	-	54,558	54,558
Financial liabilities measured at fair value					
Deferred consideration	-	-	-	-	-
Financial liabilities not measured at fair value					
Senior Secured Loan Notes	-	-	211,570	211,570	211,775
Second Lien Loan Notes	-	-	34,334	34,334	31,325
Trade and other payables	-	-	34,840	34,840	34,840
Lease liabilities	-	-	21,050	21,050	21,050
	-	-	301,794	301,794	298,990
At 31 December 2019					
Financial assets not measured at fair value					
Trade and other receivables	-	25,075	-	25,075	25 <i>,</i> 075
Cash and cash equivalents	-	22,195	-	22,195	22,195
	-	47,270	-	47,270	47,270
Financial liabilities measured at fair value					
Deferred consideration	400	-	-	400	400
Financial liabilities not measured at fair value					
Senior Secured Loan Notes	-	-	210,248	210,248	217,150
Second Lien Loan Notes	-	-	34,152	34,152	32,550
Trade and other payables	-	-	28,406	28,406	28,406
Lease liabilities	-	-	23,618	23,618	23,618
-	400	-	296,424	296,824	302,124

Notes to the Condensed Consolidated Financial Statements (unaudited) continued For the 3 and 9 month period ended 31 December 2020



#### 15 Financial instruments - continued

	Carrying amount				Fair value
-	Financial Liabilities	Loans and	Other financial		
	at FV	receivables	assets	Total	Total
At 31 March 2020	£000	£000	£000	£000	£000
Financial assets not measured at fair value					
Trade and other receivables	-	26,211	-	26,211	26,211
Cash and cash equivalents	-	80,139	-	80,139	80,139
-	-	106,350	-	106,350	106,350
Financial liabilities not measured at fair value	•				
Senior Secured Loan Notes	-	-	210,562	210,562	199,322
Second Lien Loan Notes	-	-	34,186	34,186	29,750
Revolving Credit Facility	-	-	45,000	45,000	45,000
Trade and other payables	-	-	30,626	30,626	30,626
Lease liabilities	-	-	23,680	23,680	23,680
-	-	-	344,054	344,054	328,378

### Fair value hierarchy

The table below analyses financial instruments carried at fair value, by valuation method. The different levels have been defined as follows:

- Level 1: unadjusted quoted prices in active markets for identical assets or liabilities.
- Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either as a direct price or indirectly derived from prices.
- Level 3: inputs for the asset or liability that are not based on observable market data.

Financial liabilities measured as fair value

At 31 December 2020	Level 1 £000	Level 2 £000	Level 3 £000	Total £000
Deferred consideration	-	-		-
At 31 December 2019	Level 1	Level 2	Level 3	Total
	£000	£000	£000	£000
Deferred consideration		-	400	400
At 31 March 2020	Level 1	Level 2	Level 3	Total
	£000	£000	£000	£000
Deferred consideration	-	-	-	-



## 16 Day Opportunities acquisition

On 15 December 2020, the Group acquired 100% of the issued share capital of Day Opportunities Limited. The principal activities of the company is to provide similar services to that of the Voyage Care Group with the aim to further increase Voyage's presence in the market place.

The provisional fair value of the assets acquired and the resulting goodwill is set out below:

	Book value £000	Fair value adjustment £000	Fair value £000
Property, plant and equipment	2,244	-	2,244
Trade and other receivables	18	-	18
Cash in hand, bank	43	-	43
Trade and other payables	(40)	-	(40)
Accruals and deferred income	(34)	-	(34)
Corporation tax	(169)	-	(169)
	2,062	-	
Net assets		-	2,062
Brands			13
Non-compete agreement			216
Customer relationships			922
Goodwill		-	1,554
		-	4,767
Satisfied by:			
Cash			4,412
Contingent consideration		_	355
Total cost of acquisition		-	4,767

The acquisition cost comprises initial cash consideration of £4,412,000 and contingent consideration of £355,000 which is linked to the future trading performance of the business.

The Group incurred acquisition costs of £56,000 which have been expensed as a non-underlying item in the Statement of Profit and Loss.

The acquisition accounting for the acquisition is yet to be finalised and therefore the figures stated above are provisional and subject to any amendments.



## 17 Contingent liability

Security granted on the Senior Secured Notes, the Second Lien Notes and the Revolving Credit Facility The Company has guaranteed the amounts due under the Senior Secured Notes, the Second Lien Notes and the Revolving Credit Facility held in its subsidiary Voyage Care BondCo PLC. Security has been granted over all freehold and long leasehold property.

## Potential liability in relation to sleep in shifts

In keeping with widespread practice in the social care sector, the Group operates at a number of sites where individual employees "sleep-in" overnight and are paid an allowance to do so.

In the past HMRC gave clear guidance that it did not consider sleep-ins to constitute "time work" for the purposes of National Minimum Wage (NMW). However, the correct application of NMW regulations to sleep-ins was the subject of several legal decisions including that of the Employment Appeal Tribunal (EAT) in Royal Mencap Society v Tomlinson-Blake. From 1 July 2017 the government (BEIS) and HMRC changed their interpretation of the NMW regulations in relation to sleep-ins, and began to insist that sleeping time is "time work" for NMW purposes. The Group increased the allowance paid for a sleep-in shift from July 2017 to reflect this new interpretation of the regulations.

The Tomlinson-Blake decision, in which the Group was not directly involved, was appealed in the Court of Appeal in March 2018. Local authorities and other providers were also represented. In a major decision, the Court of Appeal ruled that for the purposes of the regulations on NMW, time spent on a sleep-in shift does not count as "time work" for NMW purposes. As a consequence of this, official guidance was again changed. Accordingly, in February 2019, consistently with the Court of Appeal ruling and the official guidance, the Group reduced the allowance paid for a sleep-in.

The Court of Appeal refused permission to appeal against its decision but a panel of Supreme Court judges subsequently granted Mrs Tomlinson-Blake permission to appeal. The appeal was heard in February 2020 and we still await the judgement.

Notwithstanding that permission to appeal was granted, our legal advice is that it is unlikely that the Court of Appeal ruling will be overturned.

Given the grant of permission to appeal, the Board has decided that it is appropriate to make a contingent liability disclosure. Should the Court of Appeal ruling be overturned by the Supreme Court it is possible that the Group would be required to make backdated payments to its employees for a period of up to 6 years.

In the light of knowledge of how HMRC has dealt with these issues in the past (in particular, in introducing a non-statutory Scheme for resolution of issues in this area) the Board's judgment is that there is only a remote possibility that penalties would be imposed in those circumstances and therefore nothing has been included in this respect.

On this basis the Board estimates that a contingent liability up to a maximum of £16 million (2019: £16 million) should continue to be disclosed in line with the prior period.



## 18 Controlling party

The Company's immediate parent undertaking is Voyage HoldCo 2 Limited which is registered in England and Wales.

The Company's ultimate parent undertaking is Voyage Care HoldCo Limited which is registered in England and Wales.

Copies of the Group financial statements of Voyage Care HoldCo Limited may be obtained from:

The Company Secretary Voyage Care HoldCo Limited Wall Island Birmingham Road Lichfield Staffordshire WS14 0QP